

ANNUAL REVENUE PERFORMANCE FY 2020/2021

Revenue More than Doubles in Ten years

Overall Performance Trend



Kshs 1.669 Trillion 3.9%1

- 1. FY 2020/21 (July 2020 June 2021) Kshs 1.669 Trillion collected
- 2. FY 2019/2020 Kshs. 1.607 Trillion
- 3. Revenue growth of 3.9%

FY 2020/2021 Surplus



Kshs 16.808 Billion Performance rate 101%

10 Years Trend



Kshs 707 Billion To Kshs 1.669 Trillion 136%1



(FY 2011/12 to FY 2020/21)

This represents a growth of 136% in the last ten years.

Domestic Taxes



Collected Kshs 1.039 Trillion A performance rate of 99.8%

Customs Taxes Kshs 624.77 Billion



A performance rate of Revenue surplus of Kshs 18.248 Billion

The good result was driven by above target performance by both petroleum and trade taxes

Agency Fees Kshs 125.05 Billion



- · Road Maintenance Levy,
- Airport Revenue,
- Aviation Revenue,
- Petroleum Development Fund amongst other levies

Performance of Key Tax Heads



Petroleum Taxes

Posted a growth of 34.5% in accruing a revenue surplus of Kshs 12.252 Billion against target, while trade taxes registered a growth of 16.4% with collections amounting to Kshs 398.089 Billion that was above target by Kshs 5.996 Billion

Corporation Tax

Growth of 3.7% in FY 2020/21

· Drivers of growth from Energy. Agriculture and Construction sectors



Withholding Tax

The tax head recorded a growth of **3.8%** in FY 2020/21

· Impacted by depressed economic growth due to Covid 19 pandemic



Domestic Excise

Growth of 12%

- · Growth attributed to gradual reopening of the economy
- Extended operating hours for bars and restaurants

Key Revenue Drivers



Revenue Enhancement Initiatives

- Tax base expansion
- Enhanced debt recovery programme
- · Data driven compliance
- Alternative Dispute Resolution (ADR)
- · Compliance enforcement efforts



Service Delivery

- · Stakeholder Engagement
- Strong Performance Management



The Automation of KRA Processes

- Mobile Service (MService)
- Regional Electronic Cargo Tracking System (RECTS)
- Integrated Customs Management System (iCMS)
- Scanners

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