



ADDENDUM /CLARIFICATION SET 3

20th February 2026

To all Prospective Bidders,

**REF NO. KRA/HQS/NCB-022/2025-2026: SUPPLY AND DELIVERY OF
IP PHONES AND 12 PORT FIBRE SWITCHES**

Kenya Revenue Authority wishes to clarify the following:

NO.	Tender Document reference	KRA Response
1.	Since this category is reserved for the young people, youth who may not have many years' experience in business but they are coming up in business, could you remove the restrictive clause of experience as long as they are registered business entities who are registered and have tax compliance? This is in line with the government policy of youth empowerment and capacity building for sustainable development.	Bidders are advised that this is a specialised supply hence need for experience.
2.	Also related and in line with the above in number (1), could you allow the youth companies to use either the Manufacturer's Authorization Form (MAF) or the Distributor's Authorization Form (DAF) issued by the distributor who has been authorized by the Manufacturer to represent them locally in distributing their channel products. The distributor will confirm that the items will be genuine channel products with full warranty and support.	This is allowed. Bidders can provide a Manufacturer's Authorization Form (MAF) or the Distributor's Authorization Form (DAF) issued by the distributor who has been authorized by the Manufacturer. If a bidder submits a distributorship/dealership letter, the bidder must also submit the Manufacturer's Authorization between the manufacturer and the distributor/dealer.
3.	In this youth category, would it be possible to do a joint venture with a more experienced company that is not necessarily a youth company but a company with experience to support the youth company? If this is possible must both companies	A joint venture is allowed under the following Condition. 1. The lead company must be registered with AGPO - Youth Category 2. Both companies should provide all the mandatory requirement



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	<p>who are in a joint venture and doing a teaming agreement have the manufacturer's authorization letter and experience or the Senior and more experienced partner in the joint venture/teaming agreement</p> <p>can provide all the mandatory requirements to help and boost the youth company to come up, do more business and have experience.</p>	<p>as stipulated in the tender document except the AGPO Certificate where its applicable for the lead company only.</p> <p>Both Joint Venture companies must demonstrate experience as required under "Vendor Evaluation Criteria for Lot 1" on page 31 of the tender document.</p>

The clarification/addendum forms part of the bidding document and is binding to all bidders. All other terms and conditions of the application remain the same.

Regards,

Martha Njuguna

For: Deputy Commissioner - Supply Chain Management