



STANDARD TENDER DOCUMENT

FOR

**SUPPLY, DELIVERY,
INSTALLATION, TESTING AND
COMMISSIONING OF WIDE
AREA NETWORKS FOR
REMOTE KRA STATIONS**

**TENDER NO.
KRA/HQS/NCB-030/2009 - 2010**

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NAIROBI, KENYA.**

MARCH 2010

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SECTION I

INVITATION TO TENDER

DATE _____

TENDER REF NO. KRA/HQS/NCB-030/2009-2010

TENDER NAME SUPPLY, DELIVERY, INSTALLATION AND COMMISSIONING OF WIDE AREA NETWORKS FOR REMOTE KRA STATIONS

- 1.1 The Kenya Revenue Authority invites sealed bids from eligible candidates for the **SUPPLY, DELIVERY, INSTALLATION AND COMMISSIONING OF WIDE AREA NETWORKS FOR REMOTE KRA STATIONS**
- 1.2 Interested eligible candidates may obtain further information from and inspect the tender documents at Interested eligible Bidders may obtain further information and inspect the bidding documents at the **Kenya Revenue Authority, Procurement & Supplies Services Division, Haile Selassie Avenue, Times Tower, 25th Floor** during normal working hours.
- 1.3 A complete set of tender documents may be obtained by interested candidates upon payment of non-refundable fees of Kenya Shillings five thousand only (**KES 5,000**) in cash or Bankers cheque payable to **Commissioner General**.

A pre-bid briefing will be held on **31st March 2010** at **10:00** in the **Convention Centre** on **5th Floor, Times Tower**. You are encouraged to attend the briefing.
- 1.4 Completed tender documents are to be enclosed in plain sealed envelopes marked with tender reference number and be deposited in the Tender Box on **Ground Floor, Times Tower Building, Haile Selassie Avenue, Nairobi**, or be addressed to **Kenya Revenue Authority, Procurement & Supplies Services Division, Haile Selassie Avenue, Times Tower, 25th Floor** so as to be received on or before **Wednesday, 21st April, 2010 at 12.00 noon**.
- 1.5 Prices quoted should be net inclusive of all taxes and delivery must be in Kenya Shillings and shall remain valid for 120 days from the closing date of the tender.
- 1.6 Tenders will be opened immediately thereafter in the presence of the Candidates or their representatives who choose to attend at the **Convention Centre** on **5th Floor, Times Tower**.

For: **Commissioner General**
Kenya Revenue Authority

SECTION II - INSTRUCTIONS TO TENDERERS

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SECTION II - INSTRUCTIONS TO TENDERERS

2.1 Eligible Tenderers

- 2.1.1 This Invitation for Tenders is open to all tenderers eligible as described in the Invitation to Tender. Successful tenderers shall complete the supply of goods by the intended completion date specified in the Schedule of Requirements Section VI.
- 2.1.2 The Kenya Revenue Authority's employees, committee members, board members and their relative (spouse and children) are not eligible to participate in the tender.
- 2.1.3 Tenderers shall provide the qualification information statement that the tenderer (including all members of a joint venture and subcontractors) is not associated, or have been associated in the past, directly or indirectly, with a firm or any of its affiliates which have been engaged by the Kenya Revenue Authority (KRA) to provide consulting services for the preparation of the design, specifications, and other documents to be used for the procurement of the goods under this Invitation for tenders.
- 2.1.4 Tenderers shall not be under a declaration of ineligibility for corrupt and fraudulent practices.

2.2 Eligible Goods

- 2.2.1 All goods to be supplied under the contract shall have their origin in eligible source countries.
- 2.2.2 For purposes of this clause, "origin" means the place where the goods are mined, grown, or produced. Goods are produced when, through manufacturing, processing, or substantial and major assembly of components, a commercially-recognized product results that is substantially different in basic characteristics or in purpose or utility from its components
- 2.2.3 The origin of goods is distinct from the nationality of the tenderer.

2.3 Cost of Tendering

- 2.3.1 The Tenderer shall bear all costs associated with the preparation and submission of its tender, and the KRA, will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the tendering process.
- 2.3.2 The price to be charged for the tender document shall not exceed Kshs.5,000.00.

2.4**The Tender Document**

2.4.1 The tender document comprises the documents listed below and addenda issued in accordance with clause 2.6 of these instructions to Tenderers

- (i) Invitation to Tender
- (ii) Instructions to tenderers
- (iii) General Conditions of Contract
- (iv) Special Conditions of Contract
- (v) Schedule of requirements
- (vi) Technical Specifications
- (vii) Tender Form and Price Schedules
- (viii) Tender Security Form
- (ix) Contract Form
- (x) Performance Security Form
- (xi) Bank Guarantee for Advance Payment Form
- (xii) Manufacturer's Authorization Form
- (xiii) Confidential Business Questionnaire
- (xiv) Anti-corruption Affidavit

2.4.2 The Tenderer is expected to examine all instructions, forms, terms, and specifications in the tender documents. Failure to furnish all information required by the tender documents or to submit a tender not substantially responsive to the tender documents in every respect will be at the tenderers risk and may result in the rejection of its tender.

2.5**Clarification of Documents**

2.5.1 A prospective tenderer requiring any clarification of the tender document may notify the Procuring entity in writing or by post at the entity's address indicated in the Invitation to Tender. The Procuring entity will respond in writing to any request for clarification of the tender documents, which it receives not later than seven (7) days prior to the deadline for the submission of tenders, prescribed by the procuring entity. Written copies of the KRA's response (including an explanation of the query but without identifying the source of inquiry) will be sent to all prospective tenderers that have received the tender document.

2.5.2 The procuring entity shall reply to any clarifications sought by the tenderer within 3 days of receiving the request to enable the tenderer to make timely submission of its tender.

2.6**Amendment of Documents**

2.6.1 At any time prior to the deadline for submission of tenders, the Procuring entity, for any reason, whether at its own initiative or in response to a clarification requested by a prospective tenderer, may modify the tender documents by amendment.

2.6.2 All prospective candidates that have received the tender documents will be notified of the amendment in

writing or by post and will be binding on them.

- 2.6.3 In order to allow prospective tenderers reasonable time in which to take the amendment into account in preparing their tenders, the KRA, at its discretion, may extend the deadline for the submission of tenders.

2.7 Language of Tender

- 2.7.1 The tender prepared by the tenderer, as well as all correspondence and documents relating to the tender exchange by the tenderer and the KRA, shall be written in English language, provided that any printed literature furnished by the tenderer may be written in another language provided they are accompanied by an accurate English translation of the relevant passages in which case, for purposes of interpretation of the tender, the English translation shall govern.

2.8 Documents Comprising of Tender

- 2.8.1 The tender prepared by the tenderers shall comprise the following components:
- (a) a Tender Form and a Price Schedule completed in accordance with paragraph 2.9, 2.10 and 2.11 below;
 - (b) documentary evidence established in accordance with paragraph 2.1.2 that the tenderer is eligible to tender and is qualified to perform the contract if its tender is accepted;
 - (c) documentary evidence established in accordance with paragraph 2.2.1 that the goods and ancillary services to be supplied by the tenderer are eligible goods and services and conform to the tender documents; and
 - (d) tender security furnished in accordance with paragraph 2.14

2.9 Tender Forms

- 2.9.1 The tenderer shall complete the Tender Form and the appropriate Price Schedule furnished in the tender documents, indicating the goods to be supplied, a brief description of the goods, their country of origin, quantity, and prices.

2.10 Tender Prices

- 2.10.1 The tenderer shall indicate on the appropriate Price Schedule the unit prices and total tender price of the goods it proposes to supply under the contract.
- 2.10.2 Prices indicated on the Price Schedule shall include all costs including taxes, insurances and delivery to the premises of the KRA.
- 2.10.3 Prices quoted by the tender shall be fixed during the

Tender's performance of the contract and not subject to variation on any account. A tender submitted with an adjustable price quotation will be treated as non-responsive and will be rejected, pursuant to paragraph 2.22.

- 2.10.4 The validity period of the tender shall be 60 days from the date of opening of the tender.

2.11 Tender Currencies

- 2.11.1 Prices shall be quoted in Kenya Shillings unless otherwise specified in the Appendix to Instructions to Tenderers.

2.12 Tenderers Eligibility and Qualifications

- 2.12.1 Pursuant to paragraph 2.1 the tenderer shall furnish, as part of its tender, documents establishing the tenderers eligibility to tender and its qualifications to perform the contract if its tender is accepted.

- 2.12.2 The documentary evidence of the tenderers eligibility to tender shall establish to the KRA's satisfaction that the tenderer, at the time of submission of its tender, is from an eligible source country as defined under paragraph 2.1.

- 2.12.3 The documentary evidence of the tenderers qualifications to perform the contract if its tender is accepted shall be established to the KRA's satisfaction;

- (a) that, in the case of a tenderer offering to supply goods under the contract which the tenderer did not manufacture or otherwise produce, the tenderer has been duly authorized by the goods' Manufacturer or producer to supply the goods;
- (b) that the tenderer has the financial, technical, and production capability necessary to perform the contract; and
- (c) that, in the case of a tenderer not doing business within Kenya, the tenderer is or will be (if awarded the contract) represented by an Agent in Kenya equipped, and able to carry out the Tenderer's maintenance, repair, and spare parts-stocking obligations prescribed in the Conditions of Contract and/or Technical Specifications.

2.13 Goods Eligibility and Conformity to Tender Documents

- 2.13.1 Pursuant to paragraph 2.2 of this section, the tenderer shall furnish, as part of its tender documents establishing the eligibility and conformity to the tender documents of all goods which the tenderer proposes to supply under the contract

- 2.13.2 The documentary evidence of the eligibility of the

goods shall consist of a statement in the Price Schedule of the country of origin of the goods and services offered which shall be confirmed by a certificate of origin issued at the time of shipment.

2.13.3 The documentary evidence of conformity of the goods to the tender documents may be in the form of literature, drawings, and data, and shall consist of:

- (a) a detailed description of the essential technical and performance characteristic of the goods;
- (b) a list giving full particulars, including available source and current prices of spare parts, special tools, etc., necessary for the proper and continuing functioning of the goods for a period of two (2) years, following commencement of the use of the goods by the KRA; and
- (c) a clause-by-clause commentary on the KRA's Technical Specifications demonstrating substantial responsiveness of the goods and service to those specifications, or a statement of deviations and exceptions to the provisions of the Technical Specifications.

2.13.4 For purposes of the documentary evidence to be furnished pursuant to paragraph 2.13.3(c) above, the tenderer shall note that standards for workmanship, material, and equipment, as well as references to brand names or catalogue numbers designated by the Procurement entity in its Technical Specifications, are intended to be descriptive only and not restrictive. The tenderer may substitute alternative standards, brand names, and/or catalogue numbers in its tender, provided that it demonstrates to the Procurement entity's satisfaction that the substitutions ensure substantial equivalence to those designated in the Technical Specifications.

2.14 Tender Security

2.14.1 The tenderer shall furnish, as part of its tender, a tender security for the amount specified in the Appendix to Invitation to Tenderers.

2.14.2 The tender security shall be in the amount of 0.5 – 2 per cent of the tender price.

2.14.3 The tender security is required to protect the KRA against the risk of Tenderer's conduct which would warrant the security's forfeiture, pursuant to paragraph 2.14.7.

2.14.4 The tender security shall be denominated in Kenya Shillings or in another freely convertible currency, and shall be in the form of a bank guarantee or a bank draft issued by a reputable bank located in Kenya or abroad, or a guarantee issued by a reputable

insurance company in the form provided in the tender documents or another form acceptable to the KRA and valid for thirty (30) days beyond the bid validity of the tender (Up to and including 17th September 2010).

- 2.14.5 Any tender not secured in accordance with paragraph 2.14.1 and 2.14.3 will be rejected by the KRA as non responsive, pursuant to paragraph 2.22.
- 2.14.6 Unsuccessful Tenderer's tender security will be discharged or returned as promptly as possible but not later than thirty (30) days after the expiration of the period of tender validity prescribed by the KRA.
- 2.14.7 The successful Tenderer's tender security will be discharged upon the tenderer signing the contract, pursuant to paragraph 2.27 and furnishing the performance security, pursuant to paragraph 2.28.
- 2.14.8 The tender security may be forfeited:
 - (a) if a tenderer withdraws its tender during the period of tender validity specified by the KRA on the Tender Form; or
 - (b) in the case of a successful tenderer, if the tenderer fails:
 - (i) to sign the contract in accordance with paragraph 2.27;
 - or
 - (ii) to furnish performance security in accordance with paragraph 2.28.

2.15 Validity of Tenders

- 2.15.1 Tenders shall remain valid for 120 days or as specified in the Invitation to Tender after the date of tender opening prescribed by the KRA, pursuant to paragraph 2.18. A tender valid for a shorter period shall be rejected by the KRA as non responsive.
- 2.15.2 In exceptional circumstances, the KRA may solicit the Tenderer's consent to an extension of the period of validity. The request and the responses thereto shall be made in writing. The tender security provided under paragraph 2.14 shall also be suitably extended. A tenderer may refuse the request without forfeiting its tender security. A tenderer granting the request will not be required nor permitted to modify its tender.

2.16 Format and Signing of Tender

- 2.16.1 The bidder shall prepare two copies of the tender, clearly marking each "ORIGINAL TENDER" and "COPY OF TENDER," as appropriate. In the event of any discrepancy between them, the original shall govern.
- 2.16.2 The original and all copies of the tender shall be typed or written in indelible ink and shall be signed by the tenderer or a person or persons duly authorized to bind the tenderer to the contract. The latter

authorization shall be indicated by written power-of-attorney accompanying the tender. All pages of the tender, except for unamended printed literature, shall be initialed by the person or persons signing the tender.

- 2.16.3 The tender shall have no interlineations, erasures, or overwriting except as necessary to correct errors made by the tenderer, in which case such corrections shall be initialed by the person or persons signing the tender.

2.17 Sealing and Marking of Tenders

- 2.17.1 The Tenderer shall seal the original and each copy of the tender in separate envelopes, duly marking the envelopes as "ORIGINAL" and "COPY" The envelopes shall then be sealed in an outer envelope.

- 2.17.2 The inner and outer envelopes shall:

- (a) be addressed to the KRA at the address given in the Invitation to Tender:
- (b) bear, tender number and name in the Invitation for Tenders and the words, "**DO NOT OPEN BEFORE WEDNESDAY, 21ST APRIL, 2010 AT 12.00 NOON.**"

- 2.17.3 The inner envelopes shall also indicate the name and address of the tenderer to enable the tender to be returned unopened in case it is declared "late".

- 2.17.4 If the outer envelope is not sealed and marked as required by paragraph 2.17.2, the KRA will assume no responsibility for the tender's misplacement or premature opening.

Deadline for Submission of Tenders

2.18

- 2.18.1 Tenders must be received by the KRA at the address specified under paragraph 2.17.2 no later than **WEDNESDAY, 21ST APRIL, 2010 AT 12.00 NOON.**"

- 2.18.2 The KRA may, at its discretion, extend this deadline for the submission of tenders by amending the tender documents in accordance with paragraph 2.6, in which case all rights and obligations of the KRA and candidates previously subject to the deadline will therefore be subject to the deadline as extended

2.19 Modification and Withdrawal of Tenders

- 2.19.1 The tenderer may modify or withdraw its tender after the tender's submission, provided that written notice of the modification, including substitution or withdrawal of the tenders, is received by the KRA prior to the deadline prescribed for submission of tenders.

- 2.19.2 The Tenderer's modification or withdrawal notice shall be prepared, sealed, marked, and dispatched in

accordance with the provisions of paragraph 2.17. A withdrawal notice may also be sent by cable, telex but followed by a signed confirmation copy, postmarked not later than the deadline for submission of tenders.

- 2.19.3 No tender may be modified after the deadline for submission of tenders.
- 2.19.4 No tender may be withdrawn in the interval between the deadline for submission of tenders and the expiration of the period of tender validity specified by the tenderer on the Tender Form. Withdrawal of a tender during this interval may result in the Tenderer's forfeiture of its tender security, pursuant to paragraph 2.14.7.
- 2.19.5 The KRA may at any time terminate procurement proceedings before contract award and shall not be liable to any person for the termination.
- 2.19.6 The KRA shall give prompt notice of the termination to the tenderers and on request give its reasons for termination within 14 days of receiving the request from any tenderer.

2.20 Opening of Tenders

- 2.20.1 The KRA will open all tenders in the presence of tenderers' representatives who choose to attend, on **WEDNESDAY, 21ST APRIL, 2010 AT 12.00 NOON.** and in the location specified in the Invitation to Tender. The tenderers' representatives who are present shall sign a register evidencing their attendance.
- 2.20.2 The tenderers' names, tender modifications or withdrawals, tender prices, discounts and the presence or absence of requisite tender security and such other details as the KRA, at its discretion, may consider appropriate, will be announced at the opening.
- 2.20.3 The KRA will prepare minutes of the tender opening.

2.21 Clarification of Tenders

- 2.21.1 To assist in the examination, evaluation and comparison of tenders the KRA may, at its discretion, ask the tenderer for a clarification of its tender. The request for clarification and the response shall be in writing, and no change in the prices or substance of the tender shall be sought, offered, or permitted.
- 2.21.2 Any effort by the tenderer to influence the KRA in the KRA's tender evaluation, tender comparison or contract award decisions may result in the rejection of the tenderers' tender.

2.22 Preliminary Examination

- 2.22.1 The KRA will examine the tenders to determine

whether they are complete, whether any computational errors have been made, whether required sureties have been furnished, whether the documents have been properly signed, and whether the tenders are generally in order.

- 2.22.2 Arithmetical errors will be rectified on the following basis. If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantify, the unit price shall prevail, and the total price shall be corrected. If the candidate does not accept the correction of the errors, its tender will be rejected, and its tender security forfeited. If there is a discrepancy between words and figures the amount in words will prevail
- 2.22.3 The KRA may waive any minor informality or non-conformity or irregularity in a tender which does not constitute a material deviation, provided such waiver does not prejudice or effect the relative ranking of any tenderer.
- 2.22.4 Prior to the detailed evaluation, pursuant to paragraph 2.23 the KRA will determine the substantial responsiveness of each tender to the tender documents. For purposes of these paragraphs, a substantially responsive tender is one, which conforms to all the terms and conditions of the tender documents without material deviations. The KRA's determination of a tender's responsiveness is to be based on the contents of the tender itself without recourse to extrinsic evidence.
- 2.22.5 If a tender is not substantially responsive, it will be rejected by the KRA and may not subsequently be made responsive by the tenderer by correction of the non conformity.

2.23 Conversion to Single Currency

- 2.23.1 Where other currencies are used, the KRA will convert these currencies to Kenya Shillings using the selling exchange rate on the date of tender closing provided by the Central Bank of Kenya.

2.24 Evaluation and Comparison of Tenders

- 2.24.1 The KRA will evaluate and compare the tenders which have been determined to be substantially responsive, pursuant to paragraph 2.22
- 2.24.2 The tender evaluation committee shall evaluate the tender within 30 days of the validity period from the date of opening the tender.
- 2.24.3 A tenderer who gives false information in the tender document about its qualification or who refuses to enter into a contract after notification of contract award shall be considered for debarment from participating in future public procurement.

- 2.25 Preference**
- 2.25.1 Preference where allowed in the evaluation of tenders shall not exceed 15%.
- 2.26 Contacting the Kenya Revenue Authority**
- 2.26.1 Subject to paragraph 2.21 no tenderer shall contact the KRA on any matter related to its tender, from the time of the tender opening to the time the contract is awarded.
- 2.26.2 Any effort by a tenderer to influence the KRA in its decisions on tender, evaluation, tender comparison, or contract award may result in the rejection of the Tenderer's tender.
- 2.27 Award of Contract**
- (a) Post-qualification**
- 2.27.1 In the absence of pre-qualification, the KRA will determine to its satisfaction whether the tenderer that is selected as having submitted the lowest evaluated responsive tender is qualified to perform the contract satisfactorily.
- 2.27.2 The determination will take into account the tenderer financial, technical, and production capabilities. It will be based upon an examination of the documentary evidence of the tenderers qualifications submitted by the tenderer, pursuant to paragraph 2.12.3 as well as such other information as the KRA deems necessary and appropriate.
- 2.27.3 An affirmative determination will be a prerequisite for award of the contract to the tenderer. A negative determination will result in rejection of the Tenderer's tender, in which event the KRA will proceed to the next lowest evaluated tender to make a similar determination of that Tenderer's capabilities to perform satisfactorily.
- (b) Award Criteria**
- 2.27.4 The KRA will award the contract to the successful tenderer(s) whose tender has been determined to be substantially responsive and has been determined to be the lowest evaluated tender, provided further that the tenderer is determined to be qualified to perform the contract satisfactorily.
- (c) KRA's Right to Vary Quantities**
- 2.27.5 The KRA reserves the right at the time of contract award to increase or decrease the quantity of goods originally specified in the Schedule of requirements without any change in unit price or other terms and conditions

(d) KRA's Right to Accept or Reject Any or All Tenders

2.27.6 The KRA reserves the right to accept or reject any tender, and to annul the tendering process and reject all tenders at any time prior to contract award, without thereby incurring any liability to the affected tenderer or tenderers or any obligation to inform the affected tenderer or tenderers of the grounds for the KRA's action.

2.28 Notification of Award

2.28.1 Prior to the expiration of the period of tender validity, the KRA will notify the successful tenderer in writing that its tender has been accepted.

2.28.2 The notification of award will constitute the formation of the Contract but will have to wait until the contract is finally signed by both parties.

2.28.3 Upon the successful Tenderer's furnishing of the performance security pursuant to paragraph 2.28, the KRA will promptly notify each unsuccessful Tenderer and will discharge its tender security, pursuant to paragraph 2.14.

2.29 Signing of Contract

2.29.1 At the same time as the KRA notifies the successful tenderer that its tender has been accepted, the KRA will send the tenderer the Contract Form provided in the tender documents, incorporating all agreements between the parties.

2.29.2 The parties to the contract shall have it signed within 30 days from the date of notification of contract award unless there is an administrative review request.

2.29.3 Within thirty (30) days of receipt of the Contract Form, the successful tenderer shall sign and date the contract and return it to the KRA.

2.30 Performance Security

2.30.1 Within Thirty (30) days of the receipt of notification of award from the KRA, the successful tenderer shall furnish the performance security in accordance with the Conditions of Contract, in the Performance Security Form provided in the tender documents, or in another form acceptable to the KRA.

2.30.2 Failure of the successful tenderer to comply with the requirements of paragraph 2.27 or paragraph 2.28 shall constitute sufficient grounds for the annulment of the award and forfeiture of the tender security, in which event the KRA may make the award to the next lowest evaluated Candidate or call for new tenders.

2.31**Corrupt or Fraudulent Practices**

- 2.31.1 The KRA requires that tenderers observe the highest standard of ethics during the procurement process and execution of contracts when used in the present regulations, the following terms are defined as follows;
- (i) “corrupt practice” means the offering, giving, receiving, or soliciting of any thing of value to influence the action of a public official in the procurement process or in contract execution; and
 - (ii) “fraudulent practice” means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of the Kenya Revenue Authority, and includes collusive practice among tenderer (prior to or after tender submission) designed to establish tender prices at artificial non-competitive levels and to deprive the Kenya Revenue Authority of the benefits of free and open competition;
- 2.31.2 The Kenya Revenue Authority will reject a proposal for award if it determines that the tenderer recommended for award has engaged in corrupt or fraudulent practices in competing for the contract in question.
- 2.31.3 Further a tenderer who is found to have indulged in corrupt or fraudulent practices risks being debarred from participating in public procurement in Kenya.

Appendix to Instructions to Tenderers

The following information regarding the particulars of the tender shall complement supplement or amend the provisions of the instructions to tenderers. Wherever there is a conflict between the provision of the instructions to tenderers and the provisions of the appendix, the provisions of the appendix herein shall prevail over those of the instructions to tenderers.

INSTRUCTIONS TO TENDERERS REFERENCE	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
2.1.1	The tender is open to all CCK licensed Data Networks Operator dealers have appropriate and valid international accreditations.
2.1.3	This Declaration of No Conflict of Interest is incorporated in the Confidential Business Questionnaire.
2.2.1	All Countries are eligible sources except those under United Nations sanctions.
2.3.2	The fees charged for a complete set of tender documents is Kenya Shillings five thousand only (Kshs.5,000/=).
2.10.4	Tender validity period shall be 120 days from the date of opening of the tender (Up to and including 18 th August 2010).
2.13.3	The clause-by-clause commentary of the technical specifications is given in table 1 to 4 on pages 29-33.
2.14.1	Tender security in the form of a Bank Guarantee is required. The tender security must be valid for 150 days from WEDNESDAY, 21ST APRIL, 2010 AT 12.00 NOON so as to be valid up to and including 17TH SEPTEMBER 2010.
2.16.2	The amount of tender security required is Kenya Shillings One hundred thousands Only (Kshs.100,000.00) or the equivalent in freely convertible currency.
2.17	The bidder must provide an appropriate written power of attorney establishing the authorization to of the signatory to the tender documents to bind the bidder. This tender is based on the two-envelope bid system. The bidder must submit a bid which has a technical proposal in one envelop and a financial proposal in another envelope. These two envelopes are then placed in one envelope to form a complete bid. Bids must be submitted in TWO copies.

2.18.1 Time, date, and place for bid opening are: 12:00 hours, local time, on.
Place: **Convention Centre on the 5th Floor of Times Tower Building.**
Street: **Haile Sellasie Avenue**
City: **Nairobi**
Country: **Kenya.**

2.20 Opening of Technical Proposals will be done in public at the time of closing the tender.

Opening of Financial Proposals of the bids that meet the minimum technical specifications will be done upon completion of the technical evaluation. The qualified bidders will be invited to witness the opening of the technical proposals.

2.22 Bidders are expected to examine all instructions, forms, terms, specifications, and other information in the Bidding Documents.

Failure to furnish all information required by the Bidding Documents or to submit a bid not substantially responsive to the Bidding Documents in every respect will be at the Bidder's risk and may result in the rejection of its bid.

2.24 The bid evaluation **will** take into account technical factors in addition to cost factors. The weight for price is 30% while the weight for technical specifications is 70%. **Bidders must conform to the specific Technical Requirements in Section IV.**

2.25 Preference
KRA will **not** grant a margin of preference for purpose of bid comparison of this Tender.

2.27.4 The evaluation of the responsive bids will take into account technical factors, in addition to cost factors. An Evaluated Bid Score (B) will be calculated for each responsive bid using the following formula, which permits a comprehensive assessment of the bid price and the technical merits of each bid:

$$B \equiv \frac{C_{low}}{C} X + T$$

where:

C = Evaluated Bid Price

C_{low} = the lowest of all Evaluated Bid Prices among responsive bids

T = the total Technical Score awarded to the bid

X = weight for the Price as specified in the BDS (i.e 0.3)

The bid with the highest Evaluated Bid Score (B) among responsive bids shall be termed the Lowest Evaluated Bid and is eligible for Contract award.

2.30 The performance security required will be 10% of the Contract Value.

2.31

Anti-corruption Affidavit

KRA will require a supplier of goods and/or services to swear an affidavit to the effect they will not have offered or been requested to pay an inducement to a member of the Board, Management and/or Staff of KRA to influence the outcome of the bid.

SECTION III: GENERAL CONDITIONS OF CONTRACT**Table of Clauses**

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SECTION III - GENERAL CONDITIONS OF CONTRACT

3.1

Definitions

- 3.1.1 In this Contract, the following terms shall be interpreted as indicated:-
- (a) "The Contract" means the agreement entered into between the Procuring entity and the tenderer, as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
 - (b) "The Contract Price" means the price payable to the tenderer under the Contract for the full and proper performance of its contractual obligations
 - (c) "The Goods" means all of the equipment, machinery, and/or other materials, which the tenderer is required to supply to the Procuring entity under the Contract.
 - (d) "The Procuring entity" means Kenya Revenue Authority (KRA), the organization purchasing the Goods under this Contract.
 - (e) "The Tenderer" means the individual or firm supplying the Goods under this Contract.

3.2

Application

- 3.2.1 These General Conditions shall apply in all Contracts made by the KRA for the procurement installation and commissioning of equipment

3.3

Country of Origin

- 3.3.1 For purposes of this clause, "Origin" means the place where the Goods were mined, grown or produced.
- 3.3.2 The origin of Goods and Services is distinct from the nationality of the tenderer.

3.4

Standards

- 3.4.1 The Goods supplied under this Contract shall conform to the standards mentioned in the Technical Specifications.

3.5

Use of Contract Documents and Information

- 3.5.1 The tenderer shall not, without the KRA's prior written consent, disclose the Contract, or any provision therefore, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the KRA in connection therewith, to any person other than a person employed by the tenderer in the performance of the Contract.
- 3.5.2 The tenderer shall not, without the KRA's prior written consent, make use of any document or information enumerated in paragraph 3.5.1 above.

- 3.5.3 Any document, other than the Contract itself, enumerated in paragraph 3.5.1 shall remain the property of the Procuring entity and shall be returned (all copies) to the KRA on completion of the Tenderer's performance under the Contract if so required by the KRA.

3.6 Patent Rights

The tenderer shall indemnify the Procuring entity against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the Goods or any part thereof in the KRA's country.

3.7 Performance Security

- 3.7.1 Within thirty (30) days of receipt of the notification of Contract award, the successful tenderer shall furnish to the Procuring entity the performance security in the amount specified in Special Conditions of Contract.
- 3.7.2 The proceeds of the performance security shall be payable to the KRA as compensation for any loss resulting from the Tenderer's failure to complete its obligations under the Contract.
- 3.7.3 The performance security shall be denominated in the currency of the Contract, or in a freely convertible currency acceptable to the KRA and shall be in the form of a bank guarantee or an irrevocable letter of credit issued by a reputable bank located in Kenya or abroad, acceptable to the KRA, in the form provided in the tender documents.
- 3.7.4 The performance security will be discharged by the KRA and returned to the Candidate not later than thirty (30) days following the date of completion of the Tenderer's performance obligations under the Contract, including any warranty obligations, under the Contract.

3.8 Inspection and Tests

- 3.8.1 The KRA or its representative shall have the right to inspect and/or to test the goods to confirm their conformity to the Contract specifications. The KRA shall notify the tenderer in writing in a timely manner, of the identity of any representatives retained for these purposes.
- 3.8.2 The inspections and tests may be conducted in the premises of the tenderer or its subcontractor(s), at point of delivery, and/or at the Goods' final destination. If conducted on the premises of the tenderer or its subcontractor(s), all reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors at no charge to the KRA.
- 3.8.3 Should any inspected or tested goods fail to conform to the Specifications, the Procuring entity may reject the equipment, and the tenderer shall either replace the rejected equipment or make alternations necessary to make specification requirements free of costs to the KRA.

3.8.4 The KRA's right to inspect, test and where necessary, reject the goods after the Goods' arrival shall in no way be limited or waived by reason of the equipment having previously been inspected, tested and passed by the Procuring entity or its representative prior to the equipment delivery.

3.8.5 Nothing in paragraph 3.8 shall in any way release the tenderer from any warranty or other obligations under this Contract.

3.9 Packing

3.9.1 The tenderer shall provide such packing of the Goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the Contract.

3.9.2 The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the Contract.

3.10 Delivery and Documents

3.10.1 Delivery of the Goods shall be made by the tenderer in accordance with the terms specified by Procuring entity in its Schedule of Requirements and the Special Conditions of Contract.

3.11 Insurance

3.11.1 The Goods supplied under the Contract shall be fully insured against loss or damage incidental to manufacturer or acquisition, transportation, storage, and delivery in the manner specified in the Special conditions of contract.

3.12 Payment

3.12.1 The method and conditions of payment to be made to the tenderer under this Contract shall be specified in Special Conditions of Contract.

3.12.2 Payments shall be made promptly by the KRA as specified in the contract.

3.13 Prices

3.13.1 Prices charged by the tenderer for goods delivered and services performed under the Contract shall not, with the exception of any price adjustments authorized in Special Conditions of Contract, vary from the prices by the tenderer in its tender.

3.13.2 Contract price variations shall not be allowed for contracts not exceeding one year (12 months).

3.13.3 Where contract price variation is allowed, the variation shall not exceed 10% of the original contract price.

3.13.4 Price variation request shall be processed by the procuring entity within 30 days of receiving the request.

- 3.14 Assignment**
- 3.14.1 The tenderer shall not assign, in whole or in part, its obligations to perform under this Contract, except with the KRA's prior written consent.
- 3.15 Subcontracts**
- 3.15.1 The tenderer shall notify the Procuring entity in writing of all subcontracts awarded under this Contract if not already specified in the tender. Such notification, in the original tender or later, shall not relieve the tenderer from any liability or obligation under the Contract.
- 3.16 Termination for Default**
- 3.16.1 The KRA may, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the tenderer, terminate this Contract in whole or in part:
- (a) if the tenderer fails to deliver any or all of the goods within the period(s) specified in the Contract, or within any extension thereof granted by the KRA;
 - (b) if the tenderer fails to perform any other obligation(s) under the Contract;
 - (c) if the tenderer, in the judgment of the KRA has engaged in corrupt or fraudulent practices in competing for or in executing the Contract.
- 3.16.2 In the event the KRA terminates the Contract in whole or in part, it may procure, upon such terms and in such manner as it deems appropriate, equipment similar to those undelivered, and the tenderer shall be liable to the Procuring entity for any excess costs for such similar goods.
- 3.17 Liquidated Damages**
- 3.17 If the tenderer fails to deliver any or all of the goods within the period(s) specified in the contract, the procuring entity shall, without prejudice to its other remedies under the contract, deduct from the contract prices liquidated damages sum equivalent to 0.5% of the delivered price of the delayed items up to a maximum deduction of 10% of the delayed goods. After this the tenderer may consider termination of the contract.
- 3.18 Resolution of Disputes**
- 3.18.1 The KRA and the tenderer shall make every effort to resolve amicably by direct informal negotiation and disagreement or dispute arising between them under or in connection with the contract
- 3.18.2 If, after thirty (30) days from the commencement of such informal negotiations both parties have been unable to resolve amicably a contract dispute, either party may require adjudication in an agreed national or international forum, and/or international arbitration.

3.19 Language and Law

- 3.19.1 The language of the contract and the law governing the contract shall be English language and the Laws of Kenya respectively unless otherwise stated.

3.20 Force Majeure

- 3.20.1 The tenderer shall not be liable for forfeiture of its performance security or termination for default if and to the extent that its delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.

SECTION IV - SPECIAL CONDITIONS OF CONTRACT

- 4.1. Special Conditions of Contract shall supplement the General Conditions of Contract. Whenever there is a conflict, between the GCC and the SCC, the provisions of the SCC herein shall prevail over these in the GCC.
42. Special conditions of contract as relates to the GCC.

REFERENCE OF GCC	SPECIAL CONDITIONS OF CONTRACT
3.7.1	The performance bond must be issued in the form of a bank guarantee. The bank guarantee must be valid in Kenya and be at least 10% of the contract value.
3.8	Pre-shipment Inspection It is a requirement that the goods shall inspected before shipment at the supplier's cost. Inspection of the toners before signing of the delivery notes will also be done by the recipient of the goods, at the point of delivery.
3.9	Packaging The tenderer shall provide such packing of the Goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the Contract.
3.10	Delivery The supply, delivery, installation, testing and commissioning of wide area networks for remote KRA stations shall be as per the list of the stations indicated in the Technical Specifications within the period indicated by the successful bidder(s) from the date of receiving the Purchase Order (LPO). The Delivery MUST be within SIX WEEKS from date of order. Deliveries outside this period will not be considered. Suppliers will be expected to supply, deliver, installation , test and commission the wide area networks in the specific remote KRA stations
3.12	Payment Terms The Kenya Revenue Authority (KRA) payment terms are that payment shall be made within thirty (30) days from the date of delivery and signing of receipt. However, KRA may negotiate mutually acceptable payment terms with the successful tenderer.
3.13	Prices Prices charged by the tenderer for goods delivered and services performed under the Contract shall not, with the exception of any price adjustments authorized in Special Conditions of Contract, vary from the prices by the tenderer in its tender.

- 3.17 **Liquidated Damages**
If the delivery date is extended (except by mutual consent) a penalty amounting to 0.5% of the total cost will be charged per day up to a maximum of twenty (20) days. No deliveries shall be accepted after the twentieth working day in which case the LPO will automatically lapse and be deemed to have been cancelled at the close of business on the twentieth day. The Authority shall then be at liberty to realize the performance bond. In this clause, "days" means working days.
- 3.18.1 **Resolutions of Disputes**
Any dispute, controversy or claim between the Parties arising out of this Contract or the breach, termination or invalidity thereof, unless settled amicably under the preceding paragraph of this Article within sixty (60) days after receipt by one Party of the other Party's request for such amicable settlement, shall be referred by either Party to arbitration in accordance with the UNCITRAL Arbitration Rules then obtaining. *The place of arbitration shall be Nairobi.* The arbitral tribunal shall have no authority to award punitive damages. In addition, unless otherwise expressly provided in this Contract, the arbitral tribunal shall have no authority to award interest. The parties shall be bound by any arbitration award rendered as a result of such arbitration as the final adjudication of any such controversy, claim or dispute.
- 3.19 The language of all correspondence and documents related to the bid is: **English**. Unless explicitly specified in the Technical Requirements section, the key passages of all accompanying printed literature in any other language must be translated into the above language.

SECTION V - TECHNICAL SPECIFICATIONS

5.1 General

- 5.1.1 These specifications describe the requirements for goods. Tenderers are requested to submit with their offers the detailed specifications, drawings, catalogues, etc for the products they intend to supply.
- 5.1.2 Tenderers must indicate on the specifications sheets whether the equipment offered comply with each specified requirement.
- 5.1.3 All the dimensions and capacities of the equipment to be supplied shall not be less than those required in these specifications. Deviations from the basic requirements, if any shall be explained in detail in writing with the offer, with supporting data such as calculation sheets, etc. The procuring entity reserves the right to reject the products, if such deviations shall be found critical to the use and operation of the products.
- 5.1.4 The tenderers are requested to present information along with their offers as follows:
- (i) Shortest possible delivery period of each product
 - (ii) Information on proper representative and/or workshop for back-up service/repair and maintenance including their names and addresses.

5.2 Particulars

This tender covers the **Supply, Delivery, Installation, Testing and Commissioning of wide area networks for remote KRA stations:**

All details with respect to this Tender are clearly spelt out in the Technical Specifications below

TABLE 1:

TABLE 1: TECHNICAL SPECIFICATIONS FOR SUPPLY, DELIVERY, INSTALLATION, TESTING AND COMMISSIONING OF A WIDE AREA NETWORK FOR REMOTE KRA STATIONS.

INSTRUCTIONS: Bidders MUST respond to the Technical Specifications below for Every LOT they wish to be considered for. The LOTS are as indicated in Table II, available immediately after Table 1)

LOT NO :.....(clearly indicate the LOT Number for which your response is applicable)

	Item	Technical Specifications and other Requirements. (This column states the requirements of the Authority)	Bidders Response (Bidders MUST provide a detailed response /proposal to the stated requirement. Use of YES, NO, TICKS, COMPLIANT etc will be considered non responsive and will lead to disqualification of the bid.)	Bidders score	Maximum Score
1	Service Provider/Bidder	The successful bidder must be a CCK licensed Data Networks Operator with adequate capacity and extensive experience in installation and support of enterprise Critical Mission corporate WAN infrastructure. He must provide adequate evidence of ability to install and support National WAN Infrastructure. A detailed list of at least five (5) top corporate institutions, services offered, duration of service provision and a contact person corporate customer in each must be Provided. He should preferably have at least 2 years of experience.			
2	Media	The proposed media is terrestrial and /or VSAT, WiMax, Fiber optic, to End, terminating in the Authority's CPE in both ends. Condition 1: The authority will however accept any other solution that meets the authority's requirements. Condition 2: Termination in Times Tower will be via a single CPE preferably through a fiber backhaul.			
4	Technology	The proposed infrastructure must be able to support all common communication protocols and technologies such as IP, Voice, and Video etc.			

5	Bandwidth	The proposed technology must be able to support at least 512 kbps Bandwidth, upgradeable in steps of 64 kbps.			
6	Equipment Type	The successful bidder will be expected to deliver, install and configure all the required Data Communications Terminal Equipment (DCE). This equipment must have at least 2 RJ45 Interfaces, to be used interface with the Authority's DTE, CPE, LAN, Security equipment etc as the Authority desires.			
7	Data Communication Delay	The data communication latency and delay must be agreement with the generally acceptable delays for proper provision of service for various media and a maximum of 700ms for VSAT.			
8	Installation, Configuration and Integration	The successful bidder will install and configure all equipment he has provided. He will be required to ensure that the WAN infrastructure integrates seamlessly, both physically and logically with the Authority's existing infrastructure.			
	Site Survey and Civil Works	Bidders will be expected to carry out a through site survey before submitting their quotations. All costs quoted must be inclusive of all required Civil and any other Works.			

	Equipment Support/Warranty	<p>All equipment provided by the supplier will be managed by the supplier. The Authority (in consultation with the supplier) will identify a suitable location for placing the equipment while the supplier will be expected to provide an appropriate equipment cabinet for the equipment thus provided. The supplier will be required to demonstrate adequate Technical, Financial and Logistical ability to support this equipment and to ensure minimal downtime in the event of equipment failure.</p> <p>All equipment thus provided will have a warranty of 3 Years on Parts and Labour.</p>			
10	Service Availability and Service Level Agreement	<p>The Authority will negotiate with the successful bidder a Service Level Agreement acceptable to both parties. The successful bidder will be expected to maintain a high level of service availability, typically above 99.9 %.The SLA will include a penalty clause for unscheduled downtimes in excess of pre-agreed acceptable availability levels.</p>			
TOTAL					

TABLE II: AREAS TO BE COVERED AND THE PROPOSED INITIAL BANDWIDTH.
(Please note that the award of this tender will be based on LOTs)

LOT NO	Area/KRA Stations Covered	Proposed Initial Bandwidth	Bidders Response (Technology/Solution and price) (Bidders pricing to be indicated in a separate Financial Proposal)	
LOT 1	REGION 1	256KBPS shared		
	Point A			Point B
	1. Lunga lunga			Times Tower- Nairobi
	2. Shimoni			Times Tower- Nairobi
	3. Namanga			Times Tower -Nairobi
LOT 2	REGION 2	256KBPS shared		
	Point A			Point B
	1. Mandera			Times Tower- Nairobi
	2. Moyale			Times Tower- Nairobi
	3. Wajir			Times Tower -Nairobi
	4. Loitoktok			Times Tower -Nairobi
LOT 3	REGION 3	Forodha House -Mombasa		
	Point A	Point B		
	1. Mariakani	Forodha house-Mombasa	256kbps	
	2. KOSF-Mombasa	Forodha house-Mombasa	256kbps	
	3. Malaba	Forodha house-Kisumu	256kbps	
	4. Gilgil	Times Tower -Nairobi	256kbps	
	6. Taveta	Forodha house-Mombasa	256kbps	
	7. Busia	Forodha House -Kisumu	256kbps	
	8. Malaba	Forodha House -Kisumu	256kbps	

SECTION VI - SCHEDULE OF REQUIREMENTS

THE STATIONS TO BE COVERED ARE AS FOLLOWS (BIDDERS ARE HOWEVER REMINDED THAT THE STATIONS ARE CLUSTERED IN LOTS AS PER PREVIOUS TABLE

(a) No.	Procurement Item Description	(Qty	Delivery schedule In Weeks/months from
	Lunga lunga		
	Shimoni		
	Namanga		
	Isebania		
	Mandera		
	Moyale		
	Wajir		
	Loitoktok		
	Iokichoggio		
	Mariakani		
	KOSF-Mombasa		
	Malaba		
	Gilgil		
	Taveta		
	Busia		
	Malaba		

Supplier's Signature _____ Official Stamp _____ Date _____

(b) Instructions on Submission of Bids

- (i) The Tenderer must submit a two-envelope bid in the following format:
TECHNICAL PROPOSAL comprising of the following documents
 PRESENTED IN THE ORDER GIVEN:

<u>Section</u>	<u>Document</u>
A	Tender Notice/Invitation to Tender
B	Confirmation of Submission of 2-envelope Bid
C	Tender Security
D	Confidential Business Questionnaire
E	Certificate of Incorporation,
F	Manufacturer's Authorization & CCK license.
G	Organisation Chart
H	Key Staff Competency Profiles
I	Last 3 years Audited Accounts
J	Physical Address Details
K	Statement of Experience
L	Details of Five Major Clients
M	Anti- Corruption Affidavit
N	Tax Compliance

FINANCIAL: PROPOSAL- comprising of:
 ♦ Tender Form and Price Schedules (only)

- (ii) Sealing and Marking of Bids:

The inner envelopes should be clearly marked as follows:

ORIGINAL TECHNICAL	A	KRA/HQS/NCB-030/2009-2010
COPY TECHNICAL	B	KRA/HQS/NCB-030/2009-2010

ORIGINAL FINANCIAL	A	KRA/HQS/NCB-030/2009-2010
COPY FINANCIAL	B	KRA/HQS/NCB-030/2009-2010

The envelopes shall then be sealed in an outer envelope.

The inner and outer envelopes shall be addressed to:

**Commissioner General
 Kenya Revenue Authority
 P.O Box 48240, 00100
 Nairobi.**

(C)

Tender Responsiveness Criteria

The submission of the following items will be required in the determination of the Completeness of the Bid. Bids that do not contain all the information required will be declared non responsive and shall not be evaluated further.

	Description of Criteria
1	Submission of Tender Documents <ul style="list-style-type: none"> ▪ Two envelope –bid ▪ Tender Security
2	Company Profile <ul style="list-style-type: none"> ▪ Certificate of Incorporation ▪ Completed Confidential Business Questionnaire ▪ Copy of Trade Licence ▪ CCK licence
3	Managerial and Key Personnel Competency Profiles Attach: <ul style="list-style-type: none"> ▪ Organization chart ▪ Key Staff Competency Profiles.
4	Financial Resources Submit: <ul style="list-style-type: none"> ▪ Last 3 years Audited Accounts
5	Physical Facilities Physical Address: <ul style="list-style-type: none"> ▪ State if owned or leased and attach copy of title or lease documents and latest utility bill ▪ Equipment and other resources related to procurement item
6	Experience State number of years of experience in procurement item.
7	Reputation Submit details of five major client, summary of services rendered, value of contracts and contact person, address and telephone numbers
8	Social Obligations Submit certificate of compliance for the following; <ul style="list-style-type: none"> ▪ Sworn Anti Corruption Affidavit ▪ Tax Compliance Certificate

(d) Vendor Evaluation Criteria

The following criteria will be used in the evaluation of all potential suppliers. International Bidders must attach the same for local representatives. The documents submitted will be evaluated for suitability and awarded marks which will contribute to a maximum 30% of the total tender evaluation.

Description of Criteria	Maximum Score	Cut off Score
Company Profile Suitability of Service Provider	5	2
Managerial and Key Personnel Competency Profiles Qualification of Key Staff and Capacity to deliver goods/service	5	2
Financial Resources Financial Ratios to be Evaluated: <ul style="list-style-type: none"> ▪ Cash and Cash Equivalent : Total Assets ▪ Current Assets : Current Liabilities ▪ Working Capital 	5	2
Physical Facilities Proof of physical Address and Capacity to deliver Goods/service	3	1
Experience No. of Continuous Years of Service required	4	2
Reputation Proof of Satisfactory Service.	5	3
Social Obligations Proof of having satisfied Key Social Obligations	3	3
Total Score	30	15

(e) Overall Tender Evaluation Criteria

The tender evaluation criteria is weighted as follows; -

Criteria	Maximum Score	Cut Off Scores
Tender Responsiveness	mandatory	requirement
Vendor Evaluation	30	15
Technical Specifications	40	30
Financial & Delivery Schedules	30	15
Totals	100	60

SECTION VII - PRICE SCHEDULE FOR GOODS

Name of tenderer _____ Tender Number _____ Page _____ of _____

The total cost should be inclusive of Taxes and all other costs for Supply, Installation, Testing and Commissioning of the Wide area Networks for each lot.

LOT NO	Area/KRA Stations Covered		Proposed Initial Bandwidth	TOTAL COST		
LOT 1	REGION 1		256KBPS shared			
	Point A				Point B	
	5. Lunga lunga	Times Tower- Nairobi				
	6. Shimoni	Times Tower- Nairobi				
	7. Namanga	Times Tower -Nairobi				
LOT 2	REGION 2		256KBPS shared			
	Point A				Point B	
	9. Mandera	Times Tower- Nairobi				
	10. Moyale	Times Tower- Nairobi				
	11. Wajir	Times Tower -Nairobi				
	12. Loitoktok	Times Tower -Nairobi				
LOT 3	REGION 3		256kbps			
					Forodha House -Mombasa	
	Point A				Point B	
	5. Mariakani	Forodha house-Mombasa				
	6. KOSF-Mombasa	Forodha house-Mombasa				
	7. Malaba	Forodha house-Kisumu				
	8. Gilgil	Times Tower -Nairobi				
	14. Taveta	Forodha house-Mombasa				
	15. Busia	Forodha House -Kisumu				
16. Malaba	Forodha House -Kisumu					

Signature of tenderer _____

Note: In case of discrepancy between unit price and total, the unit price shall prevail.

SECTION VIII - STANDARD FORMS

Notes on the Sample Forms

- 1 *Form of Tender-* The form of tender must be completed by the tenderer and submitted with the tender documents. It must also be duly signed by duly authorized representatives of the tenderer.
- 2 *Confidential Business Questionnaire Form-* This form must be completed by the tenderer and submitted with the tender documents.
- 3 *Tender Security Form-* When required by the tender documents the tender shall provide the tender security either in the form included herein or in another format acceptable to the procuring entity.
- 4 *Contract Form-* The Contract Form shall not be completed by the tenderer at the time of submitting the tender. The Contract Form shall be completed after contract award and should incorporate the accepted contract price.
- 5 *Performance Security Form-* The performance security form should not be completed by the tenderers at the time of tender preparation. Only the successful tenderer will be required to provide performance security in the form provided herein or in another form acceptable to the procuring entity.
- 6 *Bank Guarantee for Advance Payment Form-* When Advance payment is requested for by the successful bidder and agreed by the procuring entity, this form must be completed fully and duly signed by the authorized officials of the bank.
- 7 *Manufacturers Authorization Form-* When required by the tender documents this form must be completed and submitted with the tender documents. This form will be completed by the manufacturer of the goods where the tenderer is an agent.
- 8 *Anti Corruption Affidavit* This form will be completed by the bidder's authorized representative and it must be sworn before a commissioner of oaths or equivalent according to applicable laws in the country of the bidder.

8.1 FORM OF TENDER

Date _____
Tender No. _____

To: KENYA REVENUE AUTHORITY
P. O. BOX 48240 – 00100 NAIROBI.

Gentlemen and/or Ladies:

1. Having examined the tender documents including Addenda Nos. *[insert numbers]*, the receipt of which is hereby duly acknowledged, we, the undersigned, offer to supply deliver, install and commission (..... *(insert equipment description)* in conformity with the said tender documents for the sum of *(total tender amount in words and figures)* or such other sums as may be ascertained in accordance with the Schedule of Prices attached herewith and made part of this Tender.

2. We undertake, if our Tender is accepted, to deliver install and commission the equipment in accordance with the delivery schedule specified in the Schedule of Requirements.

3. If our Tender is accepted, we will obtain the guarantee of a bank in a sum of equivalent to _____ percent of the Contract Price for the due performance of the Contract , in the form prescribed by *(Procuring entity)*.

4. We agree to abide by this Tender for a period of *[number]* days from the date fixed for tender opening of the Instructions to tenderers, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

5. This Tender, together with your written acceptance thereof and your notification of award, shall constitute a Contract, between us. Subject to signing of the Contract by the parties.

6. We understand that you are not bound to accept the lowest or any tender you may receive.

Dated this _____ day of _____ 20 _____

[signature]

[in the capacity of]

Duly authorized to sign tender for an on behalf of _____



8.2 CONFIDENTIAL BUSINESS QUESTIONNAIRE FORM

You are requested to give the particulars indicated in Part 1; either Part 2(a), 2(b) or 2 (c) whichever applied to your type of business; and Part 3.

You are advised that it is a serious offence to give false information on this form.

Part 1 – General																	
1.1	Business Name																
1.2	Location of Business Premises.																
1.3	Plot No..... Street/Road Postal Address Tel No. Fax E mail																
1.4	Nature of Business ,.....																
1.5	Registration Certificate No.																
1.6	Maximum Value of Business which you can handle at any one time – Kshs.																
1.7	Name of your Bankers Branch																
Part 2 (a) – Sole Proprietor																	
2a.1	Your Name in Full Age																
2a.2	Nationality Country of Origin • Citizenship Details																
Part 2 (b) Partnership																	
2b.1	Given details of Partners as follows:																
2b.2	<table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left; width: 10%;"></th> <th style="text-align: left; width: 30%;"><u>Name</u></th> <th style="text-align: left; width: 30%;"><u>Nationality</u></th> <th style="text-align: left; width: 30%;"><u>Citizenship Details</u></th> </tr> </thead> <tbody> <tr> <td><u>Shares</u></td> <td></td> <td></td> <td></td> </tr> <tr> <td>1</td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> <tr> <td></td> <td>.....</td> <td>.....</td> <td>.....</td> </tr> </tbody> </table>		<u>Name</u>	<u>Nationality</u>	<u>Citizenship Details</u>	<u>Shares</u>				1
	<u>Name</u>	<u>Nationality</u>	<u>Citizenship Details</u>														
<u>Shares</u>																	
1														
														

- 2.....
-
- 3.....
-
- 4.....
-

Part 2 (c) – Registered Company

- 2c.1 Private or Public

- 2c.2 State the Nominal and Issued Capital of Company-
 Nominal Kshs.
 Issued Kshs.
- 2c.3 Given details of all Directors as follows
- | | <u>Name</u> | <u>Nationality</u> | <u>Citizenship Details</u> |
|--------|---------------|--------------------|----------------------------|
| | <u>Shares</u> | | |
| 1..... | | | |
| 2..... | | | |
| 3..... | | | |
| 4..... | | | |
| 5..... | | | |

Part 3 – Eligibility Status

- 3.1 Are you related to an Employee, Committee Member or Board Member of Kenya Revenue Authority? Yes _____ No _____
- 3.2 If answer in '3.1' is **YES** give the relationship.

- 3.3 Does an Employee, Committee Member, Board Member of Kenya Revenue Authority sit in the Board of Directors or Management of your Organization, Subsidiaries or Joint Ventures? Yes _____ No _____
- 3.4 If answer in '3.3' above is **YES** give details.

- 3.5 Has your Organization, Subsidiary Joint Venture or Sub-contractor been involved in the past directly or indirectly with a firm or any of its affiliates that

have been engaged by Kenya Revenue Authority to provide consulting services for preparation of design, specifications and other documents to be used for procurement of the goods under this invitation? Yes _____
No _____

3.6 If answer in '3.5' above is **YES** give details.
.....
.....
.....
.....
.....

3.7 Are you under a declaration of ineligibility for corrupt and fraudulent practices? YES _____ No _____

3.8 If answer in '3.7' above is **YES** give details:
.....
.....
.....
.....
.....

3.9 Have you offered or given anything of value to influence the procurement process? Yes _____ No _____

3.10 If answer in '3.9' above is **YES** give details
.....
.....
.....
.....
.....

I DECLARE that the information given on this form is correct to the best of my knowledge and belief.

Date Signature of Candidate
.....

- If a Kenya Citizen, indicate under "Citizenship Details" whether by Birth, Naturalization or registration.

8.3 TENDER SECURITY FORM

Whereas [name of the tenderer]
 (hereinafter called "the tenderer") has submitted its tender dated
 [date of submission of tender] for the supply, installation and
 commissioning of [name and/or
 description of the equipment]
 (hereinafter called "the Tender")
 KNOW ALL PEOPLE by
 these presents that WE of
 having our registered office at
 (hereinafter called "the Bank"), are bound unto
 [name of Procuring entity} (hereinafter called "the
 Procuring entity") in the sum of for
 which payment well and truly to be made to the said Procuring
 entity, the Bank binds itself, its successors, and assigns by these
 presents. Sealed with the Common Seal of the said Bank this _
 _____ day of _____ 20 _____.

THE CONDITIONS of this obligation are:-

1. If the tenderer withdraws its Tender during the period of tender validity specified by the tenderer on the Tender Form; or
2. If the tenderer, having been notified of the acceptance of its Tender by the Procuring entity during the period of tender validity:
 - (a) fails or refuses to execute the Contract Form, if required;
or
 - (b) fails or refuses to furnish the performance security in accordance with the Instructions to tenderers;

We undertake to pay to the Procuring entity up to the above amount upon receipt of its first written demand, without the Procuring entity having to substantiate its demand, provided that in its demand the Procuring entity will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions.

This tender guarantee will remain in force up to and including thirty (30) days after the period of tender validity, and any demand in respect thereof should reach the Bank not later than the above date.

 [signature of the bank]

(Amend accordingly if provided by Insurance Company)

8.4 CONTRACT FORM

THIS AGREEMENT made the _____ day of _____ 20 _____ between [*name of Procurement entity*] of [*country of Procurement entity*] (hereinafter called "the Procuring entity) of the one part and [*name of tenderer*] of [*city and country of tenderer*] (hereinafter called "the tenderer") of the other part;

WHEREAS the Procuring entity invited tenders for certain goods] and has accepted a tender by the tenderer for the supply of those goods in the sum of [*contract price in words and figures*] (hereinafter called "the Contract Price).

NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:

1. In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract referred to:
2. The following documents shall be deemed to form and be read and construed as part of this Agreement viz:
 - (a) the Tender Form and the Price Schedule submitted by the tenderer
 - (b) the Schedule of Requirements
 - (c) the Technical Specifications
 - (d) the General Conditions of Contract
 - (e) the Special Conditions of contract; and
 - (f) the Procuring entity's Notification of Award
3. In consideration of the payments to be made by the Procuring entity to the tenderer as hereinafter mentioned, the tender hereby covenants with the Procuring entity to provide the goods and to remedy defects therein in conformity in all respects with the provisions of the Contract
4. The Procuring entity hereby covenants to pay the tenderer in consideration of the provisions of the goods and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the contract.

IN WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance with their respective laws the day and year first above written.

Signed, sealed, delivered by _____ the _____ (for the Procuring entity)

Signed, sealed, delivered by _____ the _____ (for the tenderer in the presence of _____)

(Amend accordingly if provided by Insurance Company)

8.5 PERFORMANCE SECURITY FORM

To Kenya Revenue Authority

WHEREAS [*name of tenderer*]
 (hereinafter called "the tenderer") has undertaken , in pursuance of
 Contract No. _____ [*reference number of the contract*]
 dated _____ 20 _____ to _____ supply
 [*description of goods*]
 (hereinafter called "the Contract").

AND WHEREAS it has been stipulated by you in the said Contract
 that the tenderer shall furnish you with a bank guarantee by a
 reputable bank for the sum specified therein as security for
 compliance with the Tenderer's performance obligations in
 accordance with the Contract.

AND WHEREAS we have agreed to give the tenderer a guarantee:

THEREFORE WE hereby affirm that we are Guarantors and
 responsible to you, on behalf of the tenderer, up to a total of
 [*amount of the guarantee in words and figure*]
 and we undertake to pay you, upon your first written demand
 declaring the tenderer to be in default under the Contract and without
 cavil or argument, any sum or sums within the limits of
 [*amount of guarantee*] as aforesaid, without you
 needing to prove or to show grounds or reasons for your demand or
 the sum specified therein.

This guarantee is valid until the _____ day of _____ 20 _____

Signed and seal of the Guarantors

 [*name of bank or financial institution*]

 [*address*]

 [*date*]

8.6 BANK GUARANTEE FOR ADVANCE PAYMENT FORM

To Kenya Revenue Authority

[name of tender]

Gentlemen and/or Ladies:

In accordance with the payment provision included in the Special Conditions of Contract, which amends the General Conditions of Contract to provide for advance payment, *[name and address of tenderer]*(hereinafter called "the tenderer") shall deposit with the Procuring entity a bank guarantee to guarantee its proper and faithful performance under the said Clause of the Contract in an amount of *[amount of guarantee in figures and words]*.

We, the *[bank or financial institutions]*, as instructed by the tenderer, agree unconditionally and irrevocably to guarantee as primary obligator and not as surety merely, the payment to the Procuring entity on its first demand without whatsoever right of objection on our part and without its first claim to the tenderer, in the amount not exceeding *[amount of guarantee in figures and words]*

We further agree that no change or addition to or other modification of the terms of the Contract to be performed there-under or of any of the Contract documents which may be made between the Procuring entity and the tenderer, shall in any way release us from any liability under this guarantee, and we hereby waive notice of any such change, addition, or modification.

This guarantee shall remain valid in full effect from the date of the advance payment received by the tenderer under the Contract until *[date]*.

Yours truly,

Signature and seal of the Guarantors

[name of bank or financial institution]

[address]

[date]

8.7 MANUFACTURER'S AUTHORIZATION FORM

To Kenya Revenue Authority

WHEREAS
 [name of the manufacturer] who are established and reputable
 manufacturers of [name and/or description of the
 goods] having factories at [address of
 factory] do hereby authorize [name and
 address of Agent] to submit a tender, and subsequently negotiate
 and sign the Contract with you against tender No.
 [reference of the Tender] for the above goods
 manufactured by us.

We hereby extend our full guarantee and warranty as per the
 General Conditions of Contract for the goods offered for supply by
 the above firm against this Invitation for Tenders.

[signature for and on behalf of manufacturer]

Note: This letter of authority should be on the letterhead of the
 Manufacturer and should be signed by a person competent.

LETTER OF NOTIFICATION OF AWARD

**Kenya Revenue Authority
P.O Box 48240 – 00100,
Nairobi,.**

To: _____

RE: Tender No. _____

Tender Name _____

This is to notify that the contract/s stated below under the above mentioned tender have been awarded to you.

1. Please acknowledge receipt of this Letter of Notification signifying your Acceptance.
2. The Contract/contracts shall be signed by the parties within 30 days of the date of this letter but not earlier than 14 days from the date of the letter.
3. You may contact the officer(s) whose particulars appear below on the subject matter of this Letter of Notification of Award.

Deputy commissioner,
Procurement & Supplies Services,
Haile Selassie Avenue, Times Tower, 25th Floor
Telephone: +254-020-2817022
Facsimile: +254-020-215809

FOR: **Commissioner-General**

REPUBLIC OF KENYA
IN THE MATTER OF OATHS AND STATUTORY DECLARATION
ACT CHAPTER 15 OF THE LAWS OF KENYA
AND
IN THE MATTER OF THE PUBLIC PROCUREMENT AND
DISPOSAL ACT, NO. 3 OF 2005.

I, of P. O. Box
being a resident of in the Republic of Kenya
do hereby make oath and state as follows: -

1. **THAT** I am the Chief Executive/Managing Director/Principal Officer /Director of (name of the Candidate) which is a Candidate in respect of Tender Number to supply goods, render services and/or carry out works for Kenya Revenue Authority and duly authorized and competent to make this Affidavit.
2. **THAT** the aforesaid Candidate has not been requested to pay any inducement to any member of the Board, Management, Staff and/or employees and/or agents of Kenya Revenue Authority, which is the procuring entity.
3. **THAT** the aforesaid Candidate, its servants and/or agents have not offered any inducement to any

member of the Board, Management, Staff and/or employees and/or agents of Kenya Revenue Authority.

4. THAT what is deponed to hereinabove is true to the best of my knowledge information and belief.

SWORN at by the said }

..... }

Name of Chief Executive/Managing Director/ }

Principal Officer/Director }

on this day of 20... }

}

}

}

DEPONENT

Before me }

}

}

}

}

Commissioner for Oaths }

