



**TENDER DOCUMENT
FOR**

**PROVISION OF MEDIA
BUYING SERVICES**

**TENDER NO.
KRA/HQS/NCB-004/2010 - 2011**

**TIMES TOWER BUILDING
P.O. BOX 48240 – 00100
TEL: +254 02 310900
FAX: +254 02 215809
NAIROBI, KENYA.**

AUGUST 2010

TABLE OF CONTENTS

	PAGE
SECTION I:	
INVITATION TO TENDER.....	3
SECTION II:	
INSTRUCTIONS TO TENDERERS.....	4
Appendix to Instructions to Tenderers	13
SECTION III:	
GENERAL CONDITIONS OF CONTRACT.....	15
SECTION IV:	
SPECIAL CONDITIONS OF CONTRACT.....	20
SECTION V:	
SCHEDULE OF REQUIREMENTS	21
SECTION VI:	
DESCRIPTION OF SERVICES	24
SECTION VII:	
PRICE SCHEDULE FOR SERVICES.....	27
SECTION VIII:	
STANDARD FORMS.....	28
.....	
8.1 FORM OF TENDER.....	29
...	
8.2 CONFIDENTIAL BUSINESS QUESTIONNAIRES FORMS.	30
8.3 TENDER SECURITY FORM.....	33
8.4 CONTRACT	34

	FORM.....	
8.5	PERFORMANCE SECURITY FORM.....	35
	
8.6	BANK GUARANTEE FOR ADVANCE PAYMENT FORM.	36
8.7	LETTER OF NOTIFICATION OF	37
	AWARD.....	
8.8	ANTI CORRUPTION AFFIDAVIT	38
	

SECTION I

INVITATION TO TENDER

DATE

TENDER REF NO.: **KRA/HQS/NCB-004/2010-2011**

TENDER NAME:PROVISION OF MEDIA BUYING SERVICES

- 1.1 The Kenya Revenue Authority invites sealed bids from eligible candidates for the tender for the **Provision of Media Buying Services**
- 1.2 Interested eligible candidates may obtain further information from and inspect the tender documents at Interested eligible Bidders may obtain further information and inspect the bidding documents at the Kenya Revenue Authority, Procurement & Supplies Services Division, Haile Selassie Avenue, Times Tower, 25th Floor during normal working hours.
- 1.3 A complete set of tender documents may be obtained by interested candidates upon payment of non-refundable fees of **Kenya Shillings five thousand only (KES 5,000)** in cash or Bankers cheque payable to **Commissioner General**.

A pre-bid briefing will be held on **18th August 2010** at **10:00** in the **Convention Centre** on **5th Floor, Times Tower**. You are encouraged to attend the briefing.
- 1.4 Completed tender documents are to be enclosed in plain sealed envelopes marked with tender reference number and be deposited in the Tender Box on Ground Floor, Times Tower Building, Haile Selassie Avenue, Nairobi, or be addressed to Kenya Revenue Authority, Procurement & Supplies Services Division, Haile Selassie Avenue, Times Tower, 25th Floor so as to be received on or before **Wednesday, 1st September 2010** at 12:00 noon.
- 1.5 Prices quoted should be net inclusive of all taxes and delivery must be in Kenya Shillings and shall remain valid for 120 days from the closing date of the tender.
- 1.6 Tenders will be opened immediately thereafter in the presence of the Candidates or their representatives who choose to attend at the **Convention Centre** on **5th Floor, Times Tower**.

SECTION II - INSTRUCTIONS TO TENDERERS

Table of Clauses

		Page
2.1	Eligible Tenderers.....	5
2.2	Cost of Tendering.....	5
2.3	Contents of Tender Document.....	5
2.4	Clarification of Documents.....	6
2.5	Amendment of Tender Documents.....	6
2.6	Language of Tender.....	6
2.7	Documents Comprising the Tender.....	6
2.8	Form of Tender.....	6
2.9	Tender Prices.....	6
2.10	Tender Currencies.....	7
2.11	Tenderers Eligibility and Qualifications.....	7
2.12	Tender Security.....	7
2.13	Validity of Tenders.....	7
2.14	Format and Signing of Tenders.....	8
2.15	Sealing and Marking of Tenders.....	8
2.16	Deadline for Submission of Tender.....	8
2.17	Modification and Withdrawal of Tenders.....	8
2.18	Opening of	9

SECTION II - INSTRUCTIONS TO TENDERERS

2.1 Eligible Tenderers

- 2.1.1 This Invitation to tender is open to all tenderers eligible as described in the instructions to tenderers. Successful tenderers shall provide the services for the stipulated duration from the date of commencement (hereinafter referred to as the term) specified in the tender documents.
- 2.1.2 The Kenya Revenue Authority's employees, committee members, board members and their relative (spouse and children) are not eligible to participate in the tender unless where specially allowed under section 131 of the Act.
- 2.1.3 Tenderers shall provide the qualification information statement that the tenderer (including all members of a joint venture and subcontractors) is not associated, or have been associated in the past, directly or indirectly, with a firm or any of its affiliates which have been engaged by the Kenya Revenue Authority (KRA) to provide consulting services for the preparation of the design, specifications, and other documents to be used for the procurement of the services under this Invitation for tenders.
- 2.1.4 Tenderers involved in corrupt or fraudulent practices or debarred from participating in public procurement shall not be eligible.

2.2 Cost of Tendering

- 2.2.1 The Tenderer shall bear all costs associated with the preparation and submission of its tender, and the Kenya Revenue Authority, will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the tendering process.
- 2.2.2 The price to be charged for the tender document shall not exceed Kshs.5,000/=.
- 2.2.3 KRA shall allow the tenderer to review the tender document free of charge before purchase.

2.3 Contents of Tender Document

- 2.3.1 The tender document comprises of the documents listed below and addenda issued in accordance with clause 6 of these Instructions to Tenderers
 - (i) Instructions to Tenderers
 - (ii) General Conditions of Contract
 - (iii) Special Conditions of Contract
 - (iv) Schedule of Requirements
 - (v) Details of Service
 - (vi) Form of Tender
 - (vii) Price Schedules
 - (viii) Contract Form
 - (ix) Confidential Business Questionnaire Form
 - (x) Tender Security Form
 - (xi) Performance Security Form
 - (xii) Principal's or Manufacturers Authorization Form
 - (xiii) Declaration Form
- 2.3.2 The Tenderer is expected to examine all instructions, forms, terms,

and specifications in the tender documents. Failure to furnish all information required by the tender documents or to submit a tender not substantially responsive to the tender documents in every respect will be at the tenderers risk and may result in the rejection of its tender.

2.4 Clarification of Documents

- 2.4.1 A prospective candidate making inquiries of the tender document may notify the KRA Procurement Division in writing or by post, fax or email at the entity's address indicated in the Invitation for tenders. KRA will respond in writing to any request for clarification of the tender documents, which it receives no later than seven (7) days prior to the deadline for the submission of tenders, prescribed by the KRA. Written copies of the Procuring entities response (including an explanation of the query but without identifying the source of inquiry) will be sent to all prospective tenderers who have received the tender documents”.
- 2.4.2 KRA shall reply to any clarifications sought by the tenderer within 3 days of receiving the request to enable the tenderer to make timely submission of its tender.

2.5 Amendment of Documents

- 2.5.1 At any time prior to the deadline for submission of tenders, KRA, for any reason, whether at its own initiative or in response to a clarification requested by a prospective tenderer, may modify the tender documents by issuing an addendum.
- 2.5.2 All prospective tenderers who have obtained the tender documents will be notified of the amendment by post, fax or email and such amendment will be binding on them.
- 2.5.3 In order to allow prospective tenderers reasonable time in which to take the amendment into account in preparing their tenders, the KRA, at its discretion, may extend the deadline for the submission of tenders.

2.6 Language of Tender

- 2.6.1 The tender prepared by the tenderer, as well as all correspondence and documents relating to the tender exchanged by the tenderer and KRA, shall be written in English language. Any printed literature furnished by the tenderer may be written in another language provided they are accompanied by an accurate English translation of the relevant passages in which case, for purposes of interpretation of the tender, the English translation shall govern.

2.7 Documents Comprising of Tender

- 2.7.1 The tender prepared by the tenderers shall comprise the following components:
- (a) A Tender Form and a Price Schedule completed in accordance with paragraph 9, 10 and 11 below.
 - (b) Documentary evidence established in accordance with Clause 2.11 that the tenderer is eligible to tender and is qualified to perform the contract if its tender is accepted;
 - (c) Tender security furnished is in accordance with Clause 2.12
 - (d) Confidential business questionnaire

2.8 Form of Tender

- 2.8.1 The tenderers shall complete the Form of Tender and the appropriate Price Schedule furnished in the tender documents,

indicating the services to be performed.

2.9 Tender Prices

- 2.9.1 The tenderer shall indicate on the Price schedule the unit prices where applicable and total tender prices of the services it proposes to provide under the contract.
- 2.9.2 Prices indicated on the Price Schedule shall be the cost of the services quoted including all customs duties and VAT and other taxes payable:
- 2.9.3 Prices quoted by the tenderer shall be fixed during the Tenderer's performance of the contract and not subject to variation on any account. A tender submitted with an adjustable price quotation will be treated as non-responsive and will be rejected, pursuant to paragraph 2.22.
- 2.9.4 Contract price variations shall not be allowed for contracts not exceeding one year (12 months)
- 2.9.5 Where contract price variation is allowed, the variation shall not exceed 10% of the original contract price.
- 2.9.6 Price variation requests shall be processed by the KRA within 30 days of receiving the request

2.10 Tender Currencies

- 2.10.1 Prices shall be quoted in Kenya Shillings unless otherwise specified in the Appendix to Instructions to Tenderers.

2.11 Tenderers Eligibility and Qualifications

- 2.11.1 Pursuant to paragraph 2.1 the tenderer shall furnish, as part of its tender, documents establishing the tenderers eligibility to tender and its qualifications to perform the contract if its tender is accepted.
- 2.11.2 The documentary evidence of the tenderers qualifications to perform the contract if its tender is accepted shall establish to the KRA's satisfaction that the tenderer has the financial and technical capability necessary to perform the contract.

2.12 Tender Security

- 2.12.1 The tenderer shall furnish, as part of its tender, a tender security for the amount and form specified in the Invitation to tender.
- 2.12.2 The tender security shall be in the amount not exceeding 2 per cent of the tender price.
- 2.12.3 The tender security shall be denominated in Kenya Shillings or in another freely convertible currency, and shall be in the form of a bank guarantee or a bank draft issued by a reputable bank located in Kenya or abroad, or a guarantee issued by a reputable insurance company in the form provided in the tender documents or another form acceptable to the KRA and valid for thirty (30) days beyond the bid validity of the tender
- 2.12.4 Any tender not secured in accordance with paragraph 2.12.1 and 2.12.3 will be rejected by the KRA as non responsive, pursuant to paragraph 2.20.
- 2.12.5 Unsuccessful tenderer's security will be discharged or returned as promptly as possible but not later than thirty (30) days after the expiration of the period of tender validity prescribed by the KRA.
- 2.12.6 The successful tenderer's tender security will be discharged upon the tenderer signing the contract, pursuant to paragraph 2.29, and

furnishing the performance security, pursuant to paragraph 2.30.

2.12.7 The tender security may be forfeited:

- (a) If a tenderer **withdraws** its tender **during** the period of tender validity specified by the KRA on the Tender Form; or
- (b) In the case of a successful tenderer, if the tenderer fails:
 - (i) to sign the contract in accordance with paragraph 30
 - or**
 - (ii) to furnish performance security in accordance with paragraph 31.
- (c) If the tenderer rejects, correction of an error in the tender.

2.13 Validity of Tenders

2.13.1 Tenders shall remain valid for 120 days or as specified in the invitation to tender after date of tender opening prescribed by the KRA, pursuant to paragraph 2.18. A tender valid for a shorter period shall be rejected by KRA as non responsive.

2.13.2 In exceptional circumstances, KRA may solicit the Tenderer's consent to an extension of the period of validity. The request and the responses thereto shall be made in writing. The tender security provided under paragraph 2.12 shall also be suitably extended. A tenderer may refuse the request without forfeiting its tender security. A tenderer granting the request will not be required nor permitted to modify its tender.

2.14 Format and Signing of Tender

2.14.1 The tenderer shall prepare two copies of the tender, clearly marking each "**ORIGINAL TENDER**" and "**COPY OF TENDER,**" as appropriate. In the event of any discrepancy between them, the original shall govern.

2.14.2 The original and all copies of the tender shall be typed or written in indelible ink and shall be signed by the tenderer or a person or persons duly authorized to bind the tenderer to the contract. All pages of the tender, except for unamended printed literature, shall be initialed by the person or persons signing the tender.

2.14.3 The tender shall have no interlineations, erasures, or overwriting except as necessary to correct errors made by the tenderer, in which case such corrections shall be initialed by the person or persons signing the tender.

2.15 Sealing and Marking of Tenders

2.15.1 The tenderer shall seal the original and each copy of the tender in separate envelopes, duly marking the envelopes as "ORIGINAL" and "COPY." The envelopes shall then be sealed in an outer envelope. The inner and outer envelopes shall:

- (a) be addressed to the KRA at the address given in the invitation to tender
- (b) bear, tender number and name in the invitation to tender and the words: "**DO NOT OPEN BEFORE 1ST SEPTEMBER 2010**".

2.15.2 The inner envelopes shall also indicate the name and address of the tenderer to enable the tender to be returned unopened in case it is declared "late". —

2.15.3 If the outer envelope is not sealed and marked as required by paragraph 2.15.2, the KRA will assume no responsibility for the

tender's misplacement or premature opening.

2.16 Deadline for Submission of Tenders

- 2.16.1 Tenders must be received by the KRA at the address specified under paragraph 2.15.2 no later than **Wednesday 1st September, 2010 at 12.00 Noon.**
- 2.16.2 The KRA may, at its discretion, extend this deadline for the submission of tenders by amending the tender documents in accordance with paragraph 6, in which case all rights and obligations of the KRA and candidates previously subject to the deadline will thereafter be subject to the deadline as extended.
- 2.16.3 Bulky tenders which will not fit in the tender box shall be received by the KRA as provided for in the appendix.

2.17 Modification and Withdrawal of Tenders

- 2.17.1 The tenderer may modify or withdraw its tender after the tender's submission, provided that written notice of the modification , including substitution or withdrawal of the tender's is received by the KRA prior to the deadline prescribed for the submission of tenders.
- 2.17.2 The Tenderer's modification or withdrawal notice shall be prepared, sealed, marked, and dispatched in accordance with the provisions of paragraph 2.15. A withdrawal notice may also be sent by cable, but followed by a signed confirmation copy, postmarked not later than the deadline for submission of tenders.
- 2.17.3 No tender may be modified after the deadline for submission of tenders.
- 2.17.4 No tender may be withdrawn in the interval between the deadline for submission of tenders and the expiration of the period of tender validity specified by the tenderer on the Tender Form. Withdrawal of a tender during this interval may result in the Tenderer's forfeiture of its tender security, pursuant to paragraph 2.12.7.
- 2.17.5 KRA may at any time terminate procurement proceedings before contract award and shall not be liable to any person for the termination.
- 2.17.6 KRA shall give prompt notice of the termination to the tenderers and on request give its reasons for termination within 14 days of receiving the request from any tenderer.

2.18 Opening of Tenders

- 2.18.1 KRA shall open all tenders in the presence of tenderers' representatives who choose to attend, at 12.00 noon **on 1st September, 2010** and in the location specified in the invitation to tender. The tenderers' representatives who are present shall sign a register evidencing their attendance.
- 2.18.3 The tenderers' names, tender modifications or withdrawals, tender prices, discounts, and the presence or absence of requisite tender security and such other details as the KRA, at its discretion, may consider appropriate, will be announced at the opening.
- 2.18.4 KRA will prepare minutes of the tender opening which will be submitted to the tenderers that signed the tender opening register and will have made the request.

2.19 Clarification of Tenders

- 2.19.1 To assist in the examination, evaluation and comparison of tenders the KRA may at its discretion, ask the tenderer for a clarification of its tender. The request for clarification and the response shall be in writing, and no change in the prices or substance shall be sought,

offered, or permitted.

- 2.19.2 Any effort by the tenderer to influence KRA in the tender evaluation, tender comparison or contract award decisions may result in the rejection of the tenderers tender.
Comparison or contract award decisions may result in the rejection of the tenderers' tender.

2.20 Preliminary Examination and Responsiveness

- 2.20.1 KRA will examine the tenders to determine whether they are complete, whether any computational errors have been made, whether required securities have been furnished whether the documents have been properly signed, and whether the tenders are generally in order.
- 2.20.2 Arithmetical errors will be rectified on the following basis. If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail, and the total price shall be corrected. If the candidate does not accept the correction of the errors, its tender will be rejected, and its tender security may be forfeited. If there is a discrepancy between words and figures, the amount in words will prevail.
- 2.20.3 KRA may waive any minor informality or nonconformity or irregularity in a tender which does not constitute a material deviation, provided such waiver does not prejudice or affect the relative ranking of any tenderer.
- 2.20.4 Prior to the detailed evaluation, pursuant to paragraph 23, KRA will determine the substantial responsiveness of each tender to the tender documents. For purposes of these paragraphs, a substantially responsive tender is one which conforms to all the terms and conditions of the tender documents without material deviations. KRA's determination of a tender's responsiveness is to be based on the contents of the tender itself without recourse to extrinsic evidence.
- 2.20.5 If a tender is not substantially responsive, it will be rejected by KRA and may not subsequently be made responsive by the tenderer by correction of the nonconformity.

2.21 Conversion to a Single Currency

- 2.21.1 Where other currencies are used, KRA will convert those currencies to Kenya shillings using the selling exchange rate on the date of tender closing provided by the central bank of Kenya.

2.22 Evaluation and Comparison of Tenders.

- 2.22.1 KRA will evaluate and compare the tenders which have been determined to be substantially responsive, pursuant to paragraph 2.20
- 2.22.2 The comparison shall be of the price including all costs as well as duties and taxes payable on all the materials to be used in the provision of the services.
- 2.22.3 KRA's evaluation of a tender will take into account, in addition to the tender price, the following factors, in the manner and to the extent indicated in paragraph 2.22.4 and in the technical specifications:
- (a) operational plan proposed in the tender;
 - (b) deviations in payment schedule from that specified in the Special Conditions of Contract.
- 2.22.4 Pursuant to paragraph 22.3 the following evaluation methods will be applied:

(a) **Operational Plan**

KRA Staff requires that the services under the Invitation for Tenders shall be performed at the time specified in the Schedule of Requirements. Tenders offering to perform longer than KRA required delivery time will be treated as non-responsive and rejected.

(b) **Deviation in Payment Schedule**

Tenderers shall state their tender price for the payment on a schedule outlined in the special conditions of contract. Tenders will be evaluated on the basis of this base price. Tenderers are, however, permitted to state an alternative payment schedule and indicate the reduction in tender price they wish to offer for such alternative payment schedule. KRA may consider the alternative payment schedule offered by the selected tenderer.

2.22.5 The tender evaluation committee shall evaluate the tender within 30 days from the date of opening the tender.

2.22.6 To qualify for contract awards, the tenderer shall have the following:-

- (a) Necessary qualifications, capability experience, services, equipment and facilities to provide what is being procured.
- (b) Legal capacity to enter into a contract for procurement
- (c) Shall not be insolvent, in receivership, bankrupt or in the process of being wound up and is not the subject of legal proceedings relating to the foregoing
- (d) Shall not be debarred from participating in public procurement.

2.23 Contacting the KRA

2.23.1 Subject to paragraph 2.19, no tenderer shall contact KRA on any matter relating to its tender, from the time of the tender opening to the time the contract is awarded.

2.23.1 Any effort by a tenderer to influence KRA in its decisions on tender evaluation tender comparison or contract award may result in the rejection of the tenderers tender.

2.24 Award of Contract

(a) Post Qualification

2.24.1 In the absence of pre-qualification, KRA will determine to its satisfaction whether the tenderer that is selected as having submitted the lowest evaluated responsive tender is qualified to perform the contract satisfactorily.

2.24.2 The determination will take into account the tenderer's financial and technical capabilities. It will be based upon an examination of the documentary evidence of the tenderers qualifications submitted by the tenderer, pursuant to paragraph 2.1.2, as well as such other information as KRA deems necessary and appropriate.

2.24.3 An affirmative determination will be a prerequisite for award of the contract to the tenderer. A negative determination will result in rejection of the Tenderer's tender, in which event KRA will proceed to the next lowest evaluated tender to make a similar determination of that Tenderer's capabilities to perform satisfactorily.

(b) Award Criteria

2.24.4 Subject to paragraph 2.29 KRA will award the contract to the successful tenderer whose tender has been determined to be substantially responsive and has been determined to be the lowest

evaluated tender, provided further that the tenderer is determined to be qualified to perform the contract satisfactorily.

2.24.5 KRA reserves the right to accept or reject any tender and to annul the tendering process and reject all tenders at any time prior to contract award, without thereby incurring any liability to the affected tenderer or tenderers or any obligation to inform the affected tenderer or tenderers of the grounds for KRA's action. If KRA determines that none of the tenderers is responsive; KRA shall notify each tenderer who submitted a tender.

2.24.6 A tenderer who gives false information in the tender document about its qualification or who refuses to enter into a contract after notification of contract award shall be considered for debarment from participating in future public procurement

2.25 Notification of Award

2.25.1 Prior to the expiration of the period of tender validity, KRA will notify the successful tenderer in writing that its tender has been accepted.

2.25.2 The notification of award will signify the formation of the Contract subject to the signing of the contract between the tenderer and KRA pursuant to clause 2.29. Simultaneously the other tenderers shall be notified that their tenders have not been successful.

2.25.3 Upon the successful Tenderer's furnishing of the performance security pursuant to paragraph 31, the KRA will promptly notify each unsuccessful Tenderer and will discharge its tender security, pursuant to paragraph 2.12.

2.26 Signing of Contract

2.26.1 At the same time as KRA notifies the successful tenderer that its tender has been accepted, KRA will simultaneously inform the other tenderers that their tenders have not been successful.

2.26.2 Within fourteen (14) days of receipt of the Contract Form, the successful tenderer shall sign and date the contract and return it to KRA.

2.26.3 The parties to the contract shall have it signed within 30 days from the date of notification of contract award unless there is an administrative review request.

2.27 Performance Security

2.27.1 Within thirty (30) days of the receipt of notification of award from KRA, the successful tenderer shall furnish the performance security in accordance with the Conditions of Contract, in the Performance Security Form provided in the tender documents, or in another form acceptable to KRA.

2.27.2 Failure of the successful tenderer to comply with the requirement of paragraph 2.29 or paragraph 2.30.1 shall constitute sufficient grounds for the annulment of the award and forfeiture of the tender security, in which event KRA may make the award to the next lowest evaluated or call for new tenders.

2.28 Corrupt or Fraudulent Practices

2.28.1 KRA requires that tenderers observe the highest standard of ethics during the procurement process and execution of contracts. A tenderer shall sign a declaration that he has not and will not be involved in corrupt or fraudulent practices.

2.28.2 KRA will reject a proposal for award if it determines that the tenderer recommended for award has engaged in corrupt or fraudulent practices in competing for the contract in question;

2.28.3 Further, a tenderer who is found to have indulged in corrupt or

fraudulent practices risks being debarred from participating in public procurement in Kenya.

Appendix to Instructions to Tenderers

The following information for procurement of services shall complement or amend the provisions of the instructions to tenderers. Wherever there is a conflict between the provisions of the instructions to tenderers and the provisions of the appendix, the provisions of the appendix herein shall prevail over those of the instructions to tenderers

INSTRUCTIONS TO TENDERERS REFERENCE	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
2.1.1	The tender is open to eligible media-buying service providers/consultants who have appropriate and valid accreditations.
2.1.3	Declaration of No Conflict of Interest is provided for in the Confidential Business Questionnaire.
2.1.4	An Anti-corruption Affidavit is provided along with the Bidding document.
2.3.2	The fees charged for a complete set of tender documents is Kenya Shillings five thousand only, or the equivalent in freely convertible currency.
2.10.4	Tender Validity Period 120 days from 1st September, 2010 .
2.11.1	Tender prices must be quoted in Kenya Shillings
2.13.3	The clause-by-clause commentary of the technical specifications is given on table on page 25.
2.14.1	Tenders must be accompanied with a Tender Security in the form of Cash, Bank Guarantee, such insurance company guarantee as they may be approved by authority or a letter of credit. The amount of tender security required is Fifty thousand Kenya Shillings (KES 50,000.00) and must be valid for 150 days after the date of tender submission
2.16.2	The bidder must provide an appropriate written power of attorney establishing the authorization of the signatory to the tender documents to bind the bidder.
2.17	This tender is based on the two-envelope bid system. The bidder must submit a bid which has a technical proposal in one envelope and a financial proposal in another envelope. These two envelopes are then placed in one envelope to form a complete bid. Bids must be submitted in TWO copies.
2.18.1	Time, date, and place for bid opening are: 12:00 hours, local time, on 1st September 2010 . Place: Convention Centre on the 5th Floor of Times Tower Building. Street: Haile Sellasie Avenue City: Nairobi Country: Kenya.
2.20	Opening of Technical Proposals will be done in public at the time of closing the tender. Opening of Financial Proposals of the bids that meet the

	minimum technical specifications will be done upon completion of the technical evaluation. The qualified bidders will be invited to witness the opening of the technical proposals.
2.22	Bidders are expected to examine all instructions, forms, terms, specifications, and other information in the Bidding Documents. Failure to furnish all information required by the Bidding Documents or to submit a bid not substantially responsive to the Bidding Documents in every respect will be at the Bidder's risk and may result in the rejection of its bid.
2.24	The bid evaluation will take into account technical factors in addition to cost factors. The weight for price is 30% while the weight for technical specifications is 70%. Bidders must conform to the specific Technical Requirements in Section IV.
2.25	KRA shall not grant any Margin of Preference.
2.27.4	The evaluation of the responsive bids will take into account technical factors, in addition to cost factors. An Evaluated bid Score will be calculated for each responsive bid. The bid with the highest Evaluated Bid Score (among responsive bids shall be termed the Lowest Evaluated Bid and is eligible for Contract award. The evaluation will be based on each of the two categories and bidders must quote for all the covers.
2.30	The performance security required will be 10% of the Contract Value.
2.31	Anti-corruption Affidavit KRA will require a supplier of services to swear an affidavit to the effect they will not have offered or been requested to pay an inducement to a member of the Board, Management and/or Staff of KRA to influence the outcome of the bid.

SECTION III: GENERAL CONDITIONS OF CONTRACT

Table of Clauses

3.1	Definitions	16
3.2	Application	16
3.3	Standards	16
3.4	Use of Contract Documents and Information	16
3.5	Patent Rights	21
3.6	Performance Security	21
3.7	Inspection and Tests	17
3.8	Payment	17
3.9	Prices	17
3.10	Assignments	17
3.11	Termination for Default	17
3.12	Termination for Insolvency	18
3.13	Termination for Convenience	18
3.14	Resolution of Disputes	18
3.15	Governing Language	18
3.16	Force Majuere	18
3.17	Application Law	19
3.18	Notices	19

SECTION III - GENERAL CONDITIONS OF CONTRACT

3.1 Definitions

3.1.1 In this Contract, the following terms shall be interpreted as indicated:-

- (a) "The Contract" means the agreement entered into between the KRA and the tenderer, as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
- (b) "The Contract Price" means the price payable to the tenderer under the Contract for the full and proper performance of its contractual obligations
- (c) "The services" means services to be provided by the contractor including materials and incidentals which the tenderer is required to provide to the KRA under the Contract.
- (d) "KRA" means Kenya Revenue Authority, the organization Procuring services under this Contract.
- (e) "The contractor" means the individual or firm providing the services under this Contract.
- (f) "GCC" means general conditions of contract contained in this section
- (g) "SCC" means the special conditions of contract
- (h) "Day" means calendar day

3.2 Application

3.2.1 These General Conditions shall apply to the extent that they are not superceded by provisions of other part of contract.

3.3 Standards

3.3.1 The services provided under this Contract shall conform to the standards mentioned in the Schedule of requirements

3.4 Use of Contract Documents and Information

3.4.1 The tenderer shall not, without KRA's prior written consent, disclose the Contract, or any provision therefore, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of KRA in connection therewith, to any person other than a person employed by the tenderer in the performance of the Contract.

3.4.2 The tenderer shall not, without KRA's prior written consent, make use of any document or information enumerated in paragraph 3.5.1 above.

3.4.3 Any document, other than the Contract itself, enumerated in paragraph 3.5.1 shall remain the property of KRA and shall be returned (all copies) to the KRA on completion of the Tenderer's performance under the Contract if so required by KRA.

3.5 Patent Rights

The tenderer shall indemnify KRA against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the services under the

contract or any part thereof.

3.6 Performance Security

- 3.6.1 Within thirty (30) days of receipt of the notification of Contract award, the successful tenderer shall furnish to KRA the performance security where applicable in the amount specified in Special Conditions of Contract.
- 3.6.2 The proceeds of the performance security shall be payable to KRA as compensation for any loss resulting from the Tenderer's failure to complete its obligations under the Contract.
- 3.6.3 The performance security shall be denominated in the currency of the Contract, or in a freely convertible currency acceptable to KRA and shall be in the form of :
 - a) Cash.
 - b) A bank guarantee.
 - c) Such insurance guarantee approved by the Authority.
 - d) Letter of credit.
- 3.6.4 The performance security will be discharged by KRA and returned to the candidate not later than thirty (30) days following the date of completion of the tenderer's performance of obligations under the contract, including any warranty obligations under the contract.

3.7 Inspection and Tests

- 3.7.1 KRA or its representative shall have the right to inspect and/or to test the services to confirm their conformity to the Contract specifications. KRA shall notify the tenderer in writing, in a timely manner, of the identity of any representatives retained for these purposes.
- 3.7.2 The inspections and tests may be conducted on the premises of the tenderer or its subcontractor(s). If conducted on the premises of the tenderer or its subcontractor(s), all reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors at no charge to KRA.
- 3.7.3 Should any inspected or tested services fail to conform to the Specifications, KRA may reject the services, and the tenderer shall either replace the rejected services or make alterations necessary to meet specification requirements free of cost to KRA.
- 3.7.4 Nothing in paragraph 3.7 shall in any way release the tenderer from any warranty or other obligations under this Contract.

3.8 Payment

- 3.8.1 The method and conditions of payment to be made to the tenderer under this Contract shall be specified in SCC.

3.9 Prices

- 3.9.1 Prices charged by the contractor for services performed under the Contract shall not, with the exception of any Price

adjustments authorized in SCC, vary from the prices by the tenderer in its tender or in KRA's request for tender validity extension as the case may be. No variation in or modification to the terms of the contract shall be made except by written amendment signed by the parties.

3.10 Assignment

3.10.1 The tenderer shall not assign, in whole or in part, its obligations to perform under this contract, except with KRA's prior written consent.

3.11 Termination for Default

3.11.1 KRA may, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the tenderer, terminate this Contract in whole or in part:

- (a) if the tenderer fails to provide any or all of the services within the period(s) specified in the Contract, or within any extension thereof granted by KRA.
- (b) if the tenderer fails to perform any other obligation(s) under the Contract.
- (c) if the tenderer, in the judgment of KRA has engaged in corrupt or fraudulent practices in competing for or in executing the Contract.

3.11.2 In the event the KRA terminates the Contract in whole or in part, it may procure, upon such terms and in such manner as it deems appropriate, services similar to those undelivered, and the tenderer shall be liable to the KRA for any excess costs for such similar services.

3.12 Termination for Insolvency

KRA may at the any time terminate the contract by giving written notice to the contractor if the contractor becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the contractor, provided that such termination will not produce or affect any right of action or remedy, which has accrued or will accrue thereafter to KRA.

3.13 Termination for convenience

3.13.1 KRA by written notice sent to the contractor may terminate the contract in whole or in part, at any time for its convenience. The notice of termination shall specify that the termination is for KRA convenience, the extent to which performance of the contractor of the contract is terminated and the date on which such termination becomes effective.

3.13.2 For the remaining part of the contract after termination KRA may elect to cancel the services and pay to the contractor on agreed amount for partially completed services.

3.14 Resolution of Disputes

3.14.1 KRA and the contractor shall make every effort to resolve amicably by direct informal negotiations any disagreement or dispute arising between them under or in connection with the contract.

3.14.2 If after thirty (30) days from the commencement of such informal negotiations both parties have been unable to resolve amicably a contract dispute either party may require

that the dispute be referred for resolution to the formal mechanisms specified in the SCC.

3.15 Governing Language

- 3.15.1 The contract shall be written in the English language. All correspondence and other documents pertaining to the contract, which are exchanged by the parties, shall be written in the same language.

3.16 Force Majeure

- 3.16.1 The contractor shall not be liable *for* forfeiture of its performance security, or termination for default if and to the extent that it's delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.

3.17 Applicable Law

- 3.17.1 The contract shall be interpreted in accordance with the laws of Kenya unless otherwise specified in the SCC.

3.18 Notices

- 3.18.1 Any notices given by one party to the other pursuant to this contract shall be sent to the other party by post or by fax or E-mail and confirmed in writing to the other party's address specified in the SCC.
- 3.18.2 A notice shall be effective when delivered or on the notices effective date, whichever is later.

SECTION IV - SPECIAL CONDITIONS OF CONTRACT

- 4.1. Special conditions of contract shall supplement the general conditions of contract, wherever there is a conflict between the GCC and the SCC, the provisions of the SCC herein shall prevail over those in the GCC.
- 4.2 Special Conditions of contract with reference to the General Conditions of Contract.

General Conditions of Contract Reference	Special Conditions of Contract
3.3	The bidder must ensure strict compliance with all applicable communication standards.
3.6	Performance security required will be a bank guarantee in the format provided in the bidding document in the value of 10% of the contract value.
3.8	The tenderer will submit one invoice comprising of the media house invoice and media buyer commission. KRA shall pay the media buyer who will settle the bill of the media house.
3.9	Payment terms are that payment shall be made within thirty (30) days from the date of submission of invoice.

SECTION V - SCHEDULE OF REQUIREMENTS

(a) **General**

The Kenya Revenue Authority requires Media Buying Services through competent Media Buyers. The Media Buying Contract entails provision of Media Buying, Monitoring and Management.

(b) **Instructions on Submission of Bids**

- (i) The Tenderer must submit a two-envelope bid in the following format:
TECHNICAL PROPOSAL comprising of the following documents
PRESENTED IN THE ORDER GIVEN:

Section	Document
A	Tender Notice/Invitation to Tender
B	Confirmation of Submission of 2-envelope Bid
C	Tender Security
D	Confidential Business Questionnaire
E	Power of Attorney
F	Certificate of Incorporation, Memorandum and Articles of Association.
G	Manufacturer's Authorization
H	Organisation Chart
I	Key Staff Competency Profiles
J	Last 3 years Audited Accounts
K	Physical Address Details
L	Statement of Experience
M	Details of Five Major Clients
N	Anti Corruption Affidavit
O	Tax Compliance
P	NSSF and NHIF Compliance Certificates/Receipts

Presentation of the above documents in any other order will be treated as
NON-RESPONSIVE
FINANCIAL: PROPOSAL- comprising of:
Tender Form and Price Schedules (only)

(ii) **Sealing and Marking of Bids:**

The inner envelopes should be clearly marked as follows:

ORIGINAL TECHNICAL	A	KRA/HQS/NCB-004/2009-2010
COPY TECHNICAL	B	KRA/HQS/NCB-004/2009-2010
ORIGINAL FINANCIAL	A	KRA/HQS/NCB-004/2009-2010
COPY FINANCIAL	B	KRA/HQS/NCB-004/2009-2010

The envelopes shall then be sealed in an outer envelope.
The inner and outer envelopes shall be addressed to:

**Commissioner General
Kenya Revenue Authority
P.O Box 48240, 00100
Nairobi.**

(c) **Tender Responsiveness Criteria**

The following criteria will be used in the evaluation of all bids. The submission of the required documents will be used in the determination of the Completeness and suitability of the Bid. Bids that do not contain all the information required will be declared non responsive and shall not be evaluated further.

	Description of Criteria	Parameters	Scores	
			Maximum	Cut off
1	Tender Submission Submission of Tender Documents	Two envelope –bid	1	1
		Tender Security	1.5	1.5
		Confidential Business Questionnaire	1	1
		Power of Attorney	1.5	1.5
2	Company Profile Attach copies of	Certificate of Incorporation	0.5	0.5
		Memorandum of Association	0.5	0.5
		Articles of Association	0.5	0.5
		Media buyer's Authorization/Accreditation	0.5	0.5
3	Management Profile Managerial and Key Personnel Competency Profiles: Attach:	Organization chart	2	1
		Key Staff Competency Profiles.	3	1.5
4	Financial Resources Submit: • Last 3 years Audited Accounts • Last 12 months Bank Statements	Cash and Cash Equivalent : Total Assets	1.5	1
		Current Assets : Current Liabilities	1.5	1
		Working Capital	2	1
5	Physical Facilities Physical Address	State if owned or leased and attach copy of title or lease documents and latest utility bill.	1	0.5
		Equipment and other resources related to procurement item.	2	1
6	Experience State number of years of experience in the provision of Media Buying Services.	Less than 1 year (0.5)	4	2
		Between 1 and 2 years (1)		
		Between 2 and 3 years (2)		
		Between 3 and 4 years (3)		
		More than 4 years (4)		
7	Reputation Submit details of five major client, summary of services rendered, value of contracts and contact person, address and telephone numbers	Submission of details	1	1
		Client 1	0.4	0.4
		Client 2	0.4	0.4
		Client 3	0.4	0.4
		Client 4	0.4	0.4
		Client 5	0.4	0.4

8	Social Obligations Submit evidence of compliance with:	Anti Corruption Affidavit	1	1
		Tax Compliance	1	1
		NHIF Compliance	0.5	0.5
		NSSF Compliance	0.5	0.5
			30	22

(d) Vendor Evaluation Criteria

The following criteria will be used in the evaluation of all potential suppliers. The documents submitted will be evaluated for suitability and awarded marks which will contribute to a maximum 30% of the total tender evaluation.

Description	Maximum Score	Cut off Score
Company Profile Suitability of Service Provider	5	3
Managerial and Key Personnel Competency Profiles Qualification of Key Staff and Capacity to deliver service	5	3
Financial Resources Financial Ratios to be Evaluated: <ul style="list-style-type: none"> ▪ Cash and Cash Equivalent : Total Assets ▪ Current Assets : Current Liabilities ▪ Working Capital 	5	2
Physical Facilities Proof of physical Address and Capacity to deliver service	3	2
Experience No. of Continuous Years of Service required	4	2
Reputation Proof of Satisfactory Service.	5	3
Social Obligations Proof of having satisfied Key Social Obligations	3	3
Total Score	30	18

5.5 Overall Tender Evaluation Criteria

The tender evaluation criteria is weighted as follows; -

Criteria	Maximum Score	Cut Off Scores
Tender Responsiveness	mandatory	requirement
Vendor Evaluation	30	18
Technical Specifications	40	30
Financial & Delivery Schedules	30	15
Totals	100	63

SECTION VI - DESCRIPTION OF SERVICES

6.1 Particulars

The Authority has a substantial interaction with the media in the discharge of its mandate. Some of the media buying activities involved are as follows;

A	Notices/Press Releases/Adverts	Due dates
1	PAYE Remittances	9 th of every month
2	VAT Remittances	20 th Of every month
3	Excise Duty	20 th Of every month
4	Withholding Tax	20 th Of every month
5	Aviation Fees	20 th Of every month
6	Withholding VAT	Every Monday
7	Installment Tax	20 th day of 4 th ,6 th ,9 th ,12 th month
8	Balance of Tax on Self-Assessment	Once per year
9	Air Passenger Service Charge	25 th of every month
10	Customs Public Auction Notices	Twice a Month
B	Taxpayer Education	
1	Newly registered Taxpayers	Monthly
2	Turn Over Tax	Quarterly
3	KRA Online	Monthly
4	Training for Accountants	Twice a Year
5	Returns Publicity	Once a year
6	Tender Notices	Quarterly
7	Radio/TV Infomercials	On need basis
8	Taxpayers Week Publicity	For TPW period
9	Contingency for emergency advertising.	As need arises

This tender covers the Provision of Media Buying for the aforementioned services and others that would arise for a period of two years from the date of award. It entails the following:

- (a) Prepare media strategies for the Authority.
- (b) Negotiate for commissions.
- (c) Undertake any media planning and buying.
- (d) Prepare media schedules.
- (e) Negotiate and execute agreements.
- (f) Account Reconciliation with media houses

Provision of Media Buying Services shall be for a period of two (2) years starting 1st October, 2010 to 30th September, 2012.

Table 1 gives the detailed clause-by-clause description of the required services. The Tenderer is required to provide the clause-by-clause response to the specifications and indicate clearly how the services offered meet the requirements.

TABLE 1: GENERAL SERVICE SPECIFICATIONS

The Detailed Service Specifications/Particulars are as follows: The documents submitted will be evaluated for suitability and awarded marks which will contribute to a maximum **40% of the total tender evaluation**.

Bidders are required to indicate against each service specification “UNDERSTOOD AND WILL COMPLY” or “UNDERSTOOD AND WILL NOT COMPLY”. Any other response in the column will be treated as NON-RESPONSIVE.

	SPECIFICATIONS	BIDDER’S RESPONSE
1	Media buying, Monitoring & Management.	
2	Prepare and coordinate Media strategy	
3	Prepare media strategies for the Authority.	
4	Negotiate for not less than 10% commission for all electronic and print media advertisements.	
5	Undertake any media planning and buying for advertisements intended to promote KRA programmes and activities which may be requested by KRA.	
6	Prepare media schedules derived from the approved media strategy, detailing channels, insertions, costs and discounts or added value.	
7	The tenderer will submit one invoice comprising of the media house invoice and media buyer commission. KRA shall pay the media buyer who will settle the bill of the media house.	

	SPECIFICATIONS	BIDDER'S RESPONSE
8	Payment terms are that payment shall be made within thirty (30) days from the date of submission of invoice.	
9	Negotiate and execute on behalf of KRA, agreements with media third parties for exposure of KRA programmes.	
10	Reconcile media planned with media run as the monitoring reports.	
11	Advice KRA on any relevant media developments that may impact on the effectiveness of the approved schedule.	
12	Additional information: <i>(Please Specify)</i>	

Bidder's Signature -----
----- **Date:** -----

Official Stamp:-----

SECTION VII-PRICE SCHEDULE FOR MEDIA BUYING SERVICES.

Name TendererTender NumberPage of

Price Schedule

	SERVICES TO BE OFFERED	COMMISSION TO KRA	COMMISSION TO MEDIA BUYER	REMARKS
1	Negotiation for commissions			
2	Negotiation and execution of media agreements			
3	Others: (please specify)			
	Total			

Bidder's Signature -----
 ----- **Date:** -----

Official Stamp:-----

Note: Incase of discrepancy between unit price and total, the unit price shall prevail. Indicate both Non-profit sharing and profit-Sharing rates

SECTION VIII - STANDARD FORMS

Notes on the Sample Forms

- 1 *Form of Tender-* The form of tender must be completed by the tenderer and submitted with the tender documents. It must also be duly signed by duly authorized representatives of the tenderer.
- 2 *Confidential Business Questionnaire Form -*This form must be completed by the tenderer and submitted with the tender documents.
- 3 *Tender Security Form-* When required by the tender documents the tender shall provide the tender security either in the form included herein or in another format acceptable to the procuring entity.
- 4 *Contract Form-* The Contract Form shall not be completed by the tenderer at the time of submitting the tender. The Contract Form shall be completed after contract award and should incorporate the accepted contract price.
- 5 *Performance Security Form-* The performance security form should not be completed by the tenderers at the time of tender preparation. Only the successful tenderer will be required to provide performance security in the form provided herein or in another form acceptable to the procuring entity.
- 6 *Bank Guarantee for Advance Payment Form-* When Advance payment is requested for by the successful bidder and agreed by the procuring entity, this form must be completed fully and duly signed by the authorized officials of the bank.
- 7 *Manufacturers Authorization Form-* When required by the tender documents this form must be completed and submitted with the tender documents. This form will be completed by the manufacturer of the goods where the tenderer is an agent.
- 8 *Anti Corruption Affidavit* This form will be completed by the bidder's authorized representative and it must be sworn before a commissioner of oaths or equivalent according to applicable laws in the country of the bidder.

8.1 FORM OF TENDER

Date _____
Tender No. _____

To: KENYA REVENUE AUTHORITY
P. O. BOX 48240 – 00100 NAIROBI.

Gentlemen and/or Ladies:

1. Having examined the tender documents including Addenda Nos. *[insert numbers]* the receipt of which is hereby duly acknowledged, we, the undersigned, offer to supply deliver, install and commission (..... *(insert equipment description)* in conformity with the said tender documents for the sum of *(total tender amount in words and figures)* or such other sums as may be ascertained in accordance with the Schedule of Prices attached herewith and made part of this Tender.

2. We undertake, if our Tender is accepted, to deliver install and commission the equipment in accordance with the delivery schedule specified in the Schedule of Requirements.

3. If our Tender is accepted, we will obtain the guarantee of a bank in a sum of equivalent to _____ percent of the Contract Price for the due performance of the Contract , in the form prescribed by *(KRA)*.

4. We agree to abide by this Tender for a period of *[number]* days from the date fixed for tender opening of the Instructions to tenderers, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

5. This Tender, together with your written acceptance thereof and your notification of award, shall constitute a Contract, between us. Subject to signing of the Contract by the parties.

6. We understand that you are not bound to accept the lowest or any tender you may receive.

Dated this _____ day of _____ 20 _____

[signature]

[in the capacity of]

Duly authorized to sign tender for an on behalf of _____

8.2 CONFIDENTIAL BUSINESS QUESTIONNAIRE FORM

You are requested to give the particulars indicated in Part 1; either Part 2(a), 2(b) or 2 (c) whichever applies to your type of business; and Part 3.

You are advised that it is a serious offence to give false information on this form.

Part 1 – General							
1.1	Business Name						
1.2	Location of Business Premises.						
1.3	Plot No..... Street/Road Postal Address Tel No. Fax E mail						
1.4	Nature of Business ,.....						
1.5	Registration Certificate No.						
1.6	Maximum Value of Business which you can handle at any one time – Kshs.						
1.7	Name of your BankersBranch						
Part 2 (a) – Sole Proprietor							
2a.1	Your Name in Full Age						
2a.2	Nationality Country of Origin <ul style="list-style-type: none"> • Citizenship Details 						
Part 2 (b) Partnership							
2b.1	Given details of Partners as follows:						
2b.2	<table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left; border-bottom: 1px solid black; padding: 2px;"><u>Name</u></th> <th style="text-align: left; border-bottom: 1px solid black; padding: 2px;"><u>Nationality</u></th> <th style="text-align: left; border-bottom: 1px solid black; padding: 2px;"><u>Citizenship Details</u></th> </tr> </thead> <tbody> <tr> <td style="padding: 2px;">1.....</td> <td style="padding: 2px;"></td> <td style="padding: 2px;"></td> </tr> </tbody> </table>	<u>Name</u>	<u>Nationality</u>	<u>Citizenship Details</u>	1.....		
<u>Name</u>	<u>Nationality</u>	<u>Citizenship Details</u>					
1.....							

.....

 2.....

 3.....

 4.....

Part 2 (c) – Registered Company

2c.1 Private or Public

2c.2 State the Nominal and Issued Capital of Company-
 Nominal Kshs.

 Issued Kshs.

2c.3 Given details of all Directors as follows

<u>Name</u>	<u>Nationality</u>	<u>Citizenship Details</u>
<u>Shares</u>		
1.....
.....
2.....
.....
3.....
.....
4.....
.....
5.....
.....

Part 3 – Eligibility Status

3.1 Are you related to an Employee, Committee Member or Board Member of Kenya Revenue Authority? Yes _____ No _____

3.2 If answer in '3.1' is **YES** give the relationship.

3.3 Does an Employee, Committee Member, Board Member of Kenya Revenue Authority sit in the Board of Directors or Management of your Organization, Subsidiaries or Joint Ventures? Yes _____ No _____

3.4 If answer in '3.3' above is **YES** give details.

.....

3.5 Has your Organization, Subsidiary Joint Venture or Sub-contractor been involved in the past directly or indirectly with a firm or any of its affiliates that have been engaged by Kenya Revenue Authority to provide consulting services for preparation of design, specifications and other documents to be used for procurement of the goods under this invitation? Yes_____ No_____

3.6 If answer in '3.5' above is **YES** give details.

3.7 Are you under a declaration of ineligibility for corrupt and fraudulent practices? YES_____ No_____

3.8 If answer in '3.7' above is **YES** give details:

3.9 Have you offered or given anything of value to influence the procurement process? Yes _____ No_____

3.10 If answer in '18' above is **YES** give details

I DECLARE that the information given on this form is correct to the best of my knowledge and belief.

Date Signature of Candidate

- If a Kenya Citizen, indicate under "Citizenship Details" whether by Birth, Naturalization or registration.

8.3 TENDER SECURITY FORM

Whereas[name of the tenderer]
(hereinafter called "the tenderer")has submitted its tender dated.....[date of submission of tender] for the provision of
[name and/or description of the services]
(hereinafter called "the Tenderer").....
KNOW ALL PEOPLE by these presents that WE.....
Of.....having registered office at
[name of KRA](hereinafter called "the Bank")are bound unto.....
[name of KRA](hereinafter called "the KRA") in the sum of
for which payment well and truly to be made to the said KRA, the Bank binds itself, its successors, and assigns by these presents. Sealed with the Common Seal of the said Bank this_____ day of 20_____.
THE CONDITIONS of this obligation are: 1. If the tenderer withdraws its Tender during the period of tender validity specified by the tenderer on the Tender Form; or 2. If the tenderer, having been notified of the acceptance of its Tender by the KRA during the period of tender validity:
(a) fails or refuses to execute the Contract Form, if required; or (b) fails or refuses to furnish the performance security, in accordance with the instructions to tenderers;
we undertake to pay to the KRA up to the above amount upon receipt of its first written demand, without the KRA having to substantiate its demand, provided that in its demand the KRA will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions. This guarantee will remain in force up to and including thirty (30) days after the period of tender validity, and any demand in respect thereof should reach the Bank not later than the above date.
[signature of the bank]
<i>(Amend accordingly if provided by Insurance Company)</i>

8.4 CONTRACT FORM

THIS AGREEMENT made the ___ day of ____ 20___ between.....[name of KRA] of[country of KRA](hereinafter called “the Procuring entity”) of the one part and[name of tenderer] of[city and country of tenderer](hereinafter called “the tenderer”) of the other part.
WHEREAS the procuring entity invited tenders for certain materials and spares. Viz.....[brief description of materials and spares] and has accepted a tender by the tenderer for the supply of those materials and spares in the sum of[contract price in words and figures]
NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:
1. In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract referred to.
2. The following documents shall be deemed to form and be read and construed as part of this Agreement, viz.:
(a) the Tender Form and the Price Schedule submitted by the tenderer; (b) the Schedule of Requirements; (c) the Technical Specifications; (d) the General Conditions of Contract; (e) the Special Conditions of Contract; and (f) the Procuring entity’s Notification of Award.
3. In consideration of the payments to be made by the Procuring entity to the tenderer as hereinafter mentioned, the tenderer hereby covenants with the Procuring entity to provide the materials and spares and to remedy defects therein in conformity in all respects with the provisions of the Contract
4. The Procuring entity hereby covenants to pay the tenderer in consideration of the provision of the materials and spares and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the contract at the times and in the manner prescribed by the contract.
IN WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance with their respective laws the day and year first above written.
Signed, sealed, delivered by _____ the _____ (for the Procuring entity)
Signed, sealed, delivered by _____ the _____ (for the tenderer)
in the presence of _____.

8.5 PERFORMANCE SECURITY FORM

To Kenya Revenue Authority

WHEREAS.....
.....[name of tenderer]

(hereinafter called "the tenderer") has undertaken, in pursuance of Contract No. _____ [reference number of the contract] dated _____ 20____ to supply.....

[Description services](Hereinafter called "the contract")

AND WHEREAS it has been stipulated by you in the said Contract that the tenderer shall furnish you with a bank guarantee by a reputable bank for the sum specified therein as security for compliance with the Tenderer's performance obligations in accordance with the Contract.

AND WHEREAS we have agreed to give the tenderer a guarantee:

THEREFORE WE hereby affirm that we are Guarantors and responsible to you, on behalf of the tenderer, up to a total of

.....

[amount of the guarantee in words and figures],

and we undertake to pay you, upon your first written demand declaring the tenderer to be in default under the Contract and without cavil or argument, any sum or sums within the limits of

.....*[amount of guarantee]* as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.

This guarantee is valid until the _____ day of 20

Signature and seal of the Guarantors

[name of bank or financial institution]

[address]

[date]

8.6 BANK GUARANTEE FOR ADVANCE PAYMENT FORM

To Kenya Revenue Authority

Gentlemen and/or Ladies:

In accordance with the payment provision included in the special conditions of contract, which amends the general conditions of contract to provide for advance payment,
[name and address of tenderer][hereinafter called "the tenderer"] shall deposit with the Procuring entity a bank guarantee to guarantee its proper and faithful performance under the said clause of the contract in an amount of <i>[amount of guarantee in figures and words].</i>
We, the
<i>[bank or financial institution]</i> , as instructed by the tenderer, agree unconditionally and irrevocably to guarantee as primary obligator and not as surety merely, the payment to the Procuring entity on its first demand without whatsoever right of objection on our part and without its first claim to the tenderer, in the amount not exceeding <i>[amount of guarantee in figures and words].</i>
We further agree that no change or addition to or other modification of the terms of the Contract to be performed thereunder or of any of the Contract documents which may be made between the Procuring entity and the tenderer, shall in any way release us from any liability under this guarantee, and we hereby waive notice of any such change, addition, or modification.
This guarantee shall remain valid and in full effect from the date of the advance payment received by the tenderer under the Contract until <i>[date]</i> .
Yours truly,
Signature and seal of the Guarantors _____ <i>[name of bank or financial institution]</i>
_____ <i>[address]</i>
_____ <i>[date]</i>



LETTER OF NOTIFICATION OF AWARD

Kenya Revenue Authority
P.O Box 48240 – 00100,
Nairobi.

To: _____

RE: Tender No. _____

Tender Name _____

This is to notify that the contract/s stated below under the above mentioned tender have been awarded to you.

1. Please acknowledge receipt of this Letter of Notification signifying your Acceptance.
2. The Contract/contracts shall be signed by the parties within 30 days of the date of this letter but not earlier than 14 days from the date of the letter.
3. You may contact the officer whose particulars appear below on the subject matter of this Letter of Notification of Award.

Deputy Commissioner,
Procurement & Supplies Services,
Haile Selassie Avenue, Times Tower, 25th Floor
Telephone: +254-020-2817022
Facsimile: +254-020-215809

FOR: **Commissioner General**



REPUBLIC OF KENYA
IN THE MATTER OF OATHS AND STATUTORY DECLARATION
ACT CHAPTER 15 OF THE LAWS OF KENYA
AND
IN THE MATTER OF THE PUBLIC PROCUREMENT AND
DISPOSAL ACT, NO. 3 OF 2005.

I, of P. O. Box
being a resident of in the Republic of Kenya
do hereby make oath and state as follows: -

THAT I am the Chief Executive/Managing Director/Principal Officer /Director of (name of the Candidate) which is a Candidate in respect of Tender Number to supply goods, render services and/or carry out works for Kenya Revenue Authority and duly authorized and competent to make this Affidavit.

THAT the aforesaid Candidate has not been requested to pay any inducement to any member of the Board, Management, Staff and/or employees and/or agents of Kenya Revenue Authority, which is the procuring entity.

THAT the aforesaid Candidate, its servants and/or agents have not offered any inducement to any member of the Board, Management, Staff and/or employees and/or agents of Kenya Revenue Authority.

THAT what is deponed to hereinabove is true to the best of my knowledge information and belief.

SWORN at by the said }

..... }

Name of Chief Executive/Managing Director/ }

Principal Officer/Director }

on this day of 20... }

}

}

}

DEPONENT

Before me }

}

}

}

}

Commissioner for Oaths }